

UNITED BANK FOR AFRICA  
(TANZANIA) LIMITED  
REPORTS AND FINANCIAL STATEMENTS  
31 DECEMBER 2022

# **UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

## REPORTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

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UNITED BANK FOR AFRICA (TANZANIA) LIMITED

ANNUAL REPORT AND AUDITED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022

BANK INFORMATION

|   |   |   |
|---|---|---|
| COMPANY SECRETARY                                 | Irene Swai<br>Plot 30C/30D Nyerere Road<br>P. O. Box 80514<br>Dar es Salaam, Tanzania   |   |
| REGISTERED OFFICE AND PRINCIPAL PLACE OF BUSINESS | Plot 30C/30D Nyerere Road<br>P.O. Box 80514<br>Dar es Salaam, Tanzania  |   |
| BANKER  | Bank of Tanzania<br>2 Mirambo Street<br>P.O.Box 2939<br>Dar es Salaam Tanzania  |   |
| AUDITORS  | Ernst & Young<br>Certified Public Accountants Tanzania<br>Tanhouse Tower (4 <sup>th</sup> Floor)<br>34/1 Ursino South<br>New Bagamoyo Road,<br>P.O. Box 2475<br>Dar es Salaam, Tanzania |   |
| TAX CONSULTANT                                    | Rook Consultants Limited<br>Golden Height Building, (2 <sup>nd</sup> Floor)<br>P.O.Box 80024<br>Dar es Salaam   |   |
| BRANCHES  | Pugu Branch<br>Plot 30C/30D Nyerere Road<br>Dar es Salaam, Tanzania   | Kariakoo Branch<br>Dar es Salaam, Tanzania                    |
|   | City Centre Branch<br>Maktaba Square<br>Dar es Salaam, Tanzania   | Dodoma Branch<br>Dodoma, Tanzania                             |
|   | Rufiji Branch<br>Julius Nyerere National Park<br>Rufiji, Tanzania   | Kijitonyama Branch<br>Dar es Salaam, Tanzania                 |
|   | Mwanza Branch<br>Nyerere Road<br>Mwanza, Tanzania   | Arusha Branch,<br>Plot No. 51,Block W,Sokoine<br>Road, Arusha |

UNITED BANK FOR AFRICA (TANZANIA) LIMITED

ANNUAL REPORT AND AUDITED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022

BANK INFORMATION

| <b>Director Names</b> | <b>Position</b>   | <b>Nationality</b> | <b>Date of Appointment</b> | <b>Date of Resignation</b> | <b>Qualification</b>                                       |
|-----------------------|-------------------|--------------------|----------------------------|----------------------------|--|
| Amb. Tuvako N Manongi | Chairman          | Tanzanian          | 14 Feb 2018                |                            | 'GDip in Maritime Admin, LL.B                              |
| Oliver Alawuba        | Director          | Nigerian           | 3 July 2014                | 12 Sep 2022                | BSc & MSc in Food, Science & Technology                    |
| Olugbenga Makinde*    | Managing Director | Nigerian           | 07 Dec 2021                |                            | MBA in Business Administration                             |
| Ogechi Altraide       | Director          | Nigerian           | 20 Dec 2020                | 14 Nov 2022                | MBA, PGDip in Computer Science & Technology                |
| Farhiya Hersi Warsame | Director          | Tanzanian          | 14 Jan 2019                |                            | BSc in Accounting  |
| Ebele Ogbue           | Director          | Nigerian           | 15 Nov 2017                |                            | MBA in IT & Mngmnt, BSc in Accounting                      |
| Alexander Trotter     | Director          | British            | 19 Apr 2010                | 11 May 2022                | MBA in Management, LL.B                                    |
| Martin Mmari          | Director          | Tanzanian          | 1 Oct 2019                 |                            | Bcom in Accounting, MBA in International Banking & Finance |
| Heri Bomani           | Director          | Tanzanian          | 22 Oct 2020                |                            | Bsc Economics in Banking & Finance                         |
| Kingsley Ulinfun*     | Managing Director | Nigerian           | 10 Sept 2019               | 15 Jan 2022                | MBA in Business Admin                                      |

\*Executive Director

## **1. INTRODUCTION**

The Governing Board members have pleasure to submit their report together with the audited financial statements for the financial year ended 31<sup>st</sup> December 2022, which disclose the state of financial affairs of the of United Bank for Africa (Tanzania) Limited (the "Bank").

## **2. INCORPORATION**

The Bank was incorporated in Tanzania on 3 June 2009 under the Companies Act 2002, as a limited liability company.

## **3. BANK'S VISION AND MISSION**

The Bank's vision is to be the undisputed leading and dominant financial services institution in Africa. The Bank's mission is to be a role model for African businesses by creating superior value for all our stakeholders, abiding by the utmost professional and ethical standards, and by building an enduring institution.

## **4. PRINCIPAL ACTIVITIES AND PERFORMANCE FOR THE YEAR**

The principal activity of the Bank is the provision of banking and related services. The Bank is licensed under the Banking and Financial Institutions Act, 2006, and is regulated by the Bank of Tanzania (BOT).

### **About bank's customers and engagement approach**

Our bank is centred at servicing a very diversified portfolio of customers ranging from governments, public entities, corporate customers, small and medium enterprises all the way to individual customers offering a full bucket of financial and investment and products.

The bank has been operating in mainly 4 revenue generating units these represent the face of our bank, these are: -

- Corporate Unit which is focused with corporate clients who have met specific set criteria.
- Public Sector and government agencies unit which is focused to not for profit making corporations and other public institutions.
- Retail Unit is for all other customers other than those prescribed above including SME and individual customers.
- Treasury unit which manages all other forms of arrangements not falling in the three mentioned units.

The distinction between the units is set to ensure we always deploy the right strategy and avail the right resources to meet the requirements of our diversified customer portfolio and maintain maximum satisfaction across the different groups.

These profit centres are then assisted by 11 other support functions which are strategically positioned to ensure smooth performance of the above-mentioned revenue generating units. And these help to keep our service delivery channels up and running.

The bank is committed live up to its shared values and works in sync to provide customers with the best services through a straightforward business model anchored in diversification by business, geography, risk, and people, as well as a clear focus on our business strategy as we embrace the future by establishing ourselves in unbanked markets where we connect our customers to wider opportunities by continuing to develop our range of products and services, to meet ever changing customer's needs.

### **Service delivery channels**

The bank since inception has been evolving with the needs and requirements of the market, where it managed to open and run 8 branches in Tanzania (4 of them are in Dar Es Salaam while remaining are in different regions across the country) as a core channel.

We have also been operating through different alternative service delivery channels such as ATMs, Mobile banking services, Online banking services, agency banking and many others to increase accessibility of our services.

## 5. CAPITAL STRUCTURE

The Bank's capital structure for the year under review is as follows:

### Authorised

As at 31 December 2022, the Bank's authorised share capital is 10,000,000 shares of TZS 5,000 each.

### Issued and fully paid

As at 31 December 2022, the Bank had issued and fully paid up shares of 6,284,067 (2021: 6,284,067) ordinary shares of TZS 5,000 each.

## 5. SHAREHOLDERS OF THE BANK

The total number of shareholders during the year 2022 was 4 (2021: 4 shareholders). The shares of the Bank are held as follows:

| <u>Name of the shareholder</u>    | 2022                  |               | 2021                  |               |
|-----------------------------------|-----------------------|---------------|-----------------------|---------------|
|                                   | Number of shares held | % holding     | Number of shares held | % holding     |
| United Bank for Africa Plc        | 5,159,116             | 82.09         | 5,159,116             | 82.09         |
| Tony O. Elumelu                   | 1                     | 0.00          | 1                     | 0.00          |
| African Prudential Registrars Plc | 963,750               | 15.34         | 963,750               | 15.34         |
| Afriland Properties Plc           | 161,200               | 2.57          | 161,200               | 2.57          |
|                                   | <b>6,284,067</b>      | <b>100.00</b> | <b>6,284,067</b>      | <b>100.00</b> |

## 6. CRITICAL ACCOUNTING POLICIES AND JUDGEMENTS

Results of the Bank are sensitive to the accounting policies, assumptions and estimates that underlie the preparation of the financial statements. When preparing the financial statements, it is the responsibility of those charged with governance under the Tanzania Companies Act 2002 to select suitable accounting policies and to make judgments and estimates that are reasonable and prudent. The accounting policies that are deemed critical to our results and financial position, in terms of the materiality of the items to which the policies are applied and the high degree of judgment involved, including the use of assumptions and estimation,

## 7. COMPOSITION OF THOSE CHARGED WITH GOVERNANCE

Those charged with the governance "the Board" of the Bank at the date of this report, who held office since 1 January 2022, except where otherwise indicated, are set out on Page 1.

## 8. CORPORATE GOVERNANCE

The Board of Directors ("the Board") comprises of 6 Directors. Apart from the Chief Executive Officer, no other director holds an executive position at the Bank. The Board takes overall responsibility for identifying key risk areas, considering and monitoring investment decisions, considering significant financial matters, and reviewing the performance and management of business plans and budgets. The Board is also responsible for ensuring that a comprehensive system of internal control policies and procedures is operative, and for compliance with sound corporate governance principles.

The appointments of those charged with governance are made on merit, and candidates are considered against objective criteria, having due regard to the benefits of the diversity of the Board. A rigorous selection process is followed in relation to the appointment of Directors.

The Board delegates the day-to-day management of the business to Chief Executive Officer who is assisted by senior management. Senior management are invited to attend Board meetings and facilitates the effective control of all the Bank's operational activities, acting as a medium of communication and coordination between all the various business units.

## 8. CORPORATE GOVERNANCE (CONTINUED)

During the year, the Board met six times as required by the Bank's policy.

The Bank is committed to the principles of effective corporate governance. The Directors also recognise the importance of integrity, transparency and accountability. The Board retains effective control over operations and has established committees to assist in providing detailed attention to specific areas of expertise. Board delegated authorities are reviewed regularly and Directors have full access to Board and Committee documentation.

During the year the Board had the following board sub-committees to ensure a high standard of corporate governance throughout the Bank.

### Board Audit Committee (BAC)

During the year the committee met four (4) times as per Bank's policy.

The purpose of the BAC includes among others:

- (i) To assist the Board of Directors in fulfilling its oversight responsibility with regard to audit and control.
- (ii) To monitor and assess the overall integrity of the financial statements and disclosures of the financial condition and results of operations of the Bank.
- (iii) To monitor management's responsibilities to ensure effective systems of financial and internal controls are in place.
- (iv) To assist the Board in discharging its responsibility on Information Technology (IT) as it relates to financial reporting and the status of the Bank as a going concern.
- (v) To monitor and evaluate on a regular basis the qualifications, independence and performance of both the external auditors and the internal audit and control department.
- (vi)

Members of the Board Audit Committee as at the date of this report, who also served since 1 January 2022, except where otherwise stated, are as follows:

| Name              | Position | Nationality | Remarks                 |
|-------------------|----------|-------------|-------------------------|
| Alexander Trotter | Chairman | British     | Attended two meetings   |
| Farhiya Warsame   | Member   | Tanzanian   | Attended four meetings  |
| Ogechi Altraide   | Member   | Nigerian    | Attended three meetings |
| Martin Mmari      | Member   | Tanzanian   | Attended two meetings   |
| Heri Bomani       | Member   | Tanzania    | Attended two meetings   |

### Board Credit and Risk Management Committee (BCRMC)

During the year the committee met four (4) times as per Bank's policy.

The purpose of the BCRMC includes among others:

- Discharge the Board's risk management responsibilities as defined in the Bank's risk policies in compliance with laws and regulations.
- Review and assess the integrity and adequacy of the overall risk management functions of the Bank.
- Review the adequacy of the Bank's capital and its allocation to the Bank's business.
- To assist the Board of Directors to discharge the responsibility to exercise due care, diligence and skill to oversee, direct and review the management of the credit portfolio of the Bank.
- To review and recommend to the Board for approval the Bank's credit policies and strategies.

Members of the BCRMC as at the date of this report, who served since 1 January 2022, except where otherwise stated, are as follows:

| Name           | Position | Nationality | Remarks                 |
|----------------|----------|-------------|-------------------------|
| Ebele Ogbue    | Chairman | Nigerian    | Attended three meetings |
| Martin Mmari   | Member   | Tanzanian   | Attended two meetings   |
| Oliver Alawuba | Member   | Nigerian    | Attended three meetings |

## 8. CORPORATE GOVERNANCE (CONTINUED)

### Board Governance and Finance Committee (BG&FC)

During the year the committee met four (4) times as per Bank's policy.

The purpose of the BG&FC includes among others:

- Discharge the Board's responsibilities with regard to strategic directions and budgeting.
- Provide oversight on financial matters and the performance of the Bank.
- Review and approve the Bank's policies of a financial and general nature.
- Make financial and investment decisions within its approved limits on behalf of the Board.

Members of the BG&FC as at the date of this report, who served since 1 January 2022, except where otherwise stated, are as follows:

| Name           | Position | Nationality | Remarks                 |
|----------------|----------|-------------|-------------------------|
| Oliver Alawuba | Chairman | Nigerian    | Attended three meetings |
| Martin Mmari   | Member   | Tanzanian   | Attended two meetings   |
| Ebele Agbue    | Member   | Nigerian    | Attended three meetings |

## 9. FINANCIAL PERFORMANCE

The Bank had a profit before tax of TZS 3,650 million during the year (2021: Profit of TZS 1,409 million).

UBA Bank continue to growth and sustain good performance, the Bank's total loans to customers declined by 5% to TZS 67,768 million (2021: TZS 71,708 million) as a result of strategic slowdown in lending due to noted change in credit risk resulting from global economy disruptions as result of middle Europe tension soon after Covid-19 pandemic.

On the other hand, we managed to grow substantially our deposit book by growing customer deposits by 26% to TZS 150,990 million (2021: TZS 119,704 million). The growth is mainly in current and savings accounts which as a strategic move to manage our cost of fund. It was made possible through stability in our deliver channels and recent expansion in branch network to eight (8) branches from seven (7) branches in 2021.

Our bank reported amongst the highest which is also above market growth in deposit book where it grew by 26% while the industry grew by just under 6% also in terms of total assets, we have reported 31% growth from prior year while industry reported 21% growth in the same period.

The bank is intending to achieve further over double the profit before tax position in 2023 following further growth in revenue through strategic growth of the asset book and mobilization of sufficient low-cost funds together with various operating costs optimization measures including process re-engineering and numerous operation enhancements measures to be deployed.

## 10. CASH FLOW PROJECTION

Taking up from trend of the last 5 years where the bank managed to report stable net cash inflow position from operating activities it further plan to maintain the momentum. Future cash flows of the bank will mostly be generated from customer deposits (more current and savings accounts).

The Bank will continue to strategically deploy different strategies to mobilize deposits from various business segments and sectors by providing pre-eminent transactions and payment solutions together with various new strategies to reach the unbanked population.

Strategic deployment and of funds and proper management and monitoring of our investments are the biggest pillars to guaranteed stable cashflow streams to meet the requirements of the bank.



## 10. CASH FLOW PROJECTION (CONTINUED)

We strategically budgeted for over double the balance sheet size by end of 2023 through deployments in various high yielding and well diversified assets which will be financed again by a diversified funding sources to meet the cashflow needs. Regional footprints gives our bank a competitive advantage when it comes to sourcing and deployments as this can be done through a synchronized approach which considers the best alternative across the bank. Improvements in service delivery channel positions our bank in a region where customers and counterparts can transact easily and efficiently which will also promote flow of funds.

## 11. LIQUIDITY

The bank places strong emphasis on management of liquidity risk and there is a regular periodical cash flow projection process handled by the Asset and Liability Management Committee (ALCO) to ensure the bank holds sufficient liquid assets to enable it to continue with normal operations. The Board Risk Management Committee (BRMC) and management's Assets and Liabilities Committee (ALCO) also monitor the bank's exposure to liquidity risk by ensuring that limits are set based on realistic assumptions. The committees track compliance on quarterly and monthly basis. The bank's main sources of liquidity are deposits, shareholders' funds, and interbank takings.

The bank managed to consistently maintain liquidity ratios way above the regulatory ratios and have then made some deliberate strategies to optimize the balance sheet which have helped largely in creating an optimal balance between assets and liabilities given their maturity profiles.

## 12. KEY PERFORMANCE INDICATORS

The following key performance indicators (KPIs) are deemed effective in measuring the delivery of the bank's strategy and managing the business. All of these are derived from reported financial results prepared in compliance to IFRS requirements and that no new KPI was included or non was omitted from the ones reported in prior year.

| Key Performance Indicator                 | Definition and Formula   | 2022             | 2021                            |
|---|--|------------------|---------------------------------|
|   |  | Return on Equity | (Net profit/Total equity) *100% |
| Return on Assets                          | (Profit Before Tax/Total assets) *100%   | 2%               | 1%                              |
| Operating expenses to Operating Income    | (Operating expense/Net interest income + Non-Interest income) *100%                  | 81%              | 92%                             |
| Gross loans to customer deposits          | (Gross loans to customers/Total deposits from customers) *100%                       | 45%              | 60%                             |
| Growth in customer deposits               | (Increase in customer deposits/Opening balance of customer deposits) *100%           | 26%              | 6%                              |
| Non-performing loans to total loans **    | (Non-performing loans/Gross loans and advances) *100%                                | 2.38%            | 5.88%                           |
| Growth in loans and advances to customers | (Increase in Loans and advances /Opening balance of loans and advances) *100%        | -5%              | 28%                             |
| Growth in total assets                    | (Increase in assets for the year/Total asset opening balance) *100%                  | 31%              | 4%                              |
| Tier 1 Capital ratio                      | (Core capital/Risk weighted assets including off balance sheet items) *100%          | 19%              | 22%                             |
| Total Capital ratio                       | (Total capital/Risk weighted assets including off balance sheet items) *100%         | 19%              | 23%                             |
| Earnings per share                        | Profit attributable to equity shareholders/ Number of ordinary shares in issue (TZS) | 0.19             | 0.16                            |

How we are positioned to attain the set KPIs

- Review and improvement of our products to ensure they meet needs of our customers and increase demand for the same.
- Branch operations which are well aligned to our re-engineered operating model placed to fit service demands, increase productivity and improve controls.
- Keeping the innovation and transformation culture programs to align our workforce which is centered to deliver targeted milestones.
- Keep promoting learning, development and accelerated capacity building socially and professionally.
- Well-coordinated Headquarter and branch operations.
- Promoting more innovative, convenient and effective service delivery channels
- Material improvement to the bank's infrastructure and working tools to simplify and improve SLAs and TATs.

**13. PRINCIPAL RISK, UNCERTANITIES AND OPPORTUNITIES/MITIGATIONS**

| <b>Principal Risk</b>  | <b>Context</b>  | <b>Opportunities/Mitigations</b>   |
|------------------------|---|--|
| <b>Credit Risk</b>     | Credit risk arises from the potential that an obligor is either unwilling to perform on an obligation or its ability to perform such obligation is impaired resulting in economic loss to the institution.  | The Bank has several mitigation strategies to ensure no credit exposure i.e., policies, process, and procedure as well as Segregation of duties, thus; Origination, Administration, Monitoring, and reporting to executive credit management committee any credit risk related matters for management attention and ensure quality of credit portfolio   |
| <b>Liquidity Risk</b>  | Liquidity risk is the potential for loss to an institution arising from either its inability to meet its obligations as they fall due or to fund increases in assets without incurring unacceptable cost or losses. Moreover: includes inability to manage unplanned decreases or changes in funding sources.<br><br>Liquidity risk also arises from the failure to recognize or address changes in market conditions that affect the ability to liquidate assets quickly and with minimal loss in value.   | The Bank has Liquidity Risk Management framework which provide guideline for liquidity planning and assessment of the potential future liquidity needs considering various possible changes in economic, market, political, regulatory, and other external or internal conditions, in a consistent manner. The framework also including an assessment, monitoring, and reporting of all applicable liquidity risks associated with managing on and off-balance sheet assets and liabilities, as well as ensuring that all outflows are adequately, and proactively identified and appropriate level of inflows sourced to provide the necessary liquidity cover. Exceptional cases are being escalated daily and monthly through Assets and Liability committee (ALCO) |
| <b>Market Risk</b>     | The risk of fair value or cash flow of financial instruments will fluctuate due to changes in market variables such as interest rate, foreign exchange rate and equity price. The overall objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.   | The Bank follow three lines of Defence to manage Market Risk internally, thus; Treasury who are the first line of defence and subject experts on trading and the Asset and Liability Management matters, Treasury operations who support treasury and ensure process are being followed end to end and lastly; Risk management (Market Risk ) who are independently monitoring and report on market risk daily and at the management levels i.e., Assets and Liability committee (ALCO) where all Market risk matters are being highlighted bank   |
| <b>Compliance Risk</b> | Compliance risk is the current or prospective risk to earnings, capital and reputation arising from violations or non-compliance with laws, rules, regulations, agreements, prescribed practices, or ethical standards, as well as from incorrect interpretation of relevant laws or regulations. The bank is exposed to Compliance risk due to relations with a great number of stakeholders, e.g., regulators, customers, counter parties, as well as tax authorities, local authorities, and other authorized agencies hence Compliance Risk Management. | The Bank has an effective measurement, monitoring and Management of Compliance risk, thus; policy, process and procedures for self-assessments, compliance indicators, training, awareness as well as regular legal reviews on internal products and services, and their relevant documentation to ensure that all contracts are in conformity with laws and regulations.<br><br>Moreover. All compliance related matters are being escalated to the special monthly Compliance Risk Management Committees and exception cases are being escalated to Executive Management Committee which is conducted weekly and to the Board for the one that need Board attention on quarterly   |

**13. PRINCIPAL RISK, UNCERTANITIES AND OPPORTUNITIES/MITIGATIONS (CONTINUED)**

| <b>Principal Risk</b>   | <b>Context</b>   | <b>Opportunities/Mitigations</b>   |
|-------------------------|--|--|
| <b>Operational Risk</b> | Operational risk is the current and prospective risk to earnings and capital arising from inadequate or failed internal processes, people, and systems or from external events.  | <p>The Bank has Operational Risk policy and Manual which provides guidelines for the identification, assessment, controlling, monitoring, measuring reporting and management of Enterprise-wide operational risks and along the business lines.</p> <p>The process is comprehensively enough to defines to define end-to-end methodologies in the management of Operational Risk Exposures across the Bank. It is also providing guidelines for all other stakeholders (Board of Directors, Internal Audit, Strategic Business Units, Strategic Support Units and all employees, External Auditors and Regulators) on the Bank's overall approach for managing Operational Risk (OR) with the key target of ensuring that; all stakeholders are rightly guided in the day-to-day management of operational risk as well as the Approach.</p> |
| <b>Strategic Risk</b>   | Strategic risk is the current and prospective impact on earnings, capital, reputation, or good standing of an institution arising from poor business decisions, improper implementation of decisions or lack of response to industry, economic or technological changes. This risk is a function of the compatibility of an organization's strategic goals, the business strategies developed to achieve these goals, the resources deployed to meet these goals and the quality of implementation. The risk arises from two main sources: external and internal risk factors. | The Bank has the Strategic Management policy which guide the overall Strategic Risk management of the Bank and the risk management lie with the Board of Directors and senior management as the Strategy developed by the Management and reviewed by the Board aiming to ensure that the strategy plan reflects the Bank's defined vision and mission statements and aligned to the Bank's core values and Risk are managed accordingly.   |

**14. DIRECTORS' INTEREST**

The Directors of the Bank do not hold any material interest in the issued and paid up share capital of the Bank.

**15. MANAGEMENT**

During the period under review, management of the Bank was under the Managing Director, assisted by the following:

- Chief Finance Officer;
- Bank Secretary/Legal Advisor;
- Chief Risk Officer;
- Head Corporate Banking;
- Head Public Sector and Institution Banking;
- Head Retail;
- Chief Operating Officer;
- Chief Credit Officer;
- Country Treasurer;
- Country Head, Resources;
- Country Head Audit;
- Head Corporate Services,
- Head Compliance;
- Head, Internal Control; and
- Head Marketing and Corporate Relations

## **16. FUTURE DEVELOPMENT PLANS**

The Bank will continue to improve its financial performance through the introduction of innovative products, measured expansion to new regions, focus on value-added customer services and carefully managing risk.

Additional capital will be introduced as necessary to ensure the bank is adequately capitalised and that depositors' funds are protected.

The focus on improving productivity and business efficiency will continue until the Bank achieves the goals set for business.

## **17. RISK MANAGEMENT AND INTERNAL CONTROL**

As the Bank continues to scale up its operations, it is also ensuring that the resultant commercial and operational risks are mitigated through enforcement of appropriate policies and procedures. The Bank's activities expose it to a variety of financial risks including credit, liquidity, market and strategic risks. The Bank's overall risk management policies are set out by the Board of Directors and implemented by management. These policies involve analysis, evaluation, acceptance and management of some degrees of risks or a combination of risks. More details on financial risks are covered in Note 5 of these financial statements.

## **18. GOING CONCERN**

The financial statements have been prepared on a going concern basis. The Bank has reported a yearly profit before tax of TZS 3,650 million (2021: TZS 1,409 million), though as at that date it had accumulated losses of TZS 39,925 million (2021: TZS 36,526 million).

The financial statements have been prepared on a going concern basis based on continuity of shareholders' financial support that may be required by the Bank in the foreseeable future in the form of funding for capital expenditure and working capital. Recent performance of the Bank has demonstrated capacity to increase the working capital through profitability. Based on the foregoing, the Directors believe that the Bank will remain a going concern in the foreseeable future.

## **19. SOLVENCY**

The Board confirms that applicable accounting standards have been followed and that the statement of affairs of the bank as at 31 December 2022 set out in page 22 have been prepared on a going concern basis. The Directors consider the bank to be solvent within the meaning ascribed by the companies Act, 2002.

## **20. DIVIDENDS**

The Directors do not recommend payment of dividend for the year (2022: Nil).

## **21. EMPLOYEES' WELFARE**

The Bank pays contributions to publicly administered pension plans on mandatory basis which qualifies to be a defined contribution plan. The total number of employees at the year-end was 131 (2021: 128), of these, 61 were female and 70 were male (2021: 62 females and 66 male).

### **Relationship between management and employees**

There was continued good relations between employees and management for the year 2022. There were no unresolved complaints received by management from the employees during the year.

The Bank is an equal opportunity employer. It gives equal access to employment opportunities and ensures that the best available person is appointed to any given position free from discrimination of any kind.

## **21. EMPLOYEES' WELFARE (CONTINUED)**

### **Training**

During the year the Bank spent TZS 20 million for training of its staff (2021: TZS 12 million). Training programs have been and are continually being developed to ensure employees are adequately trained at all levels. This has been complimented by the online platform (UBA Ignite) to enhance skills development for staff at various levels. All employees received training to upgrade skills and enhance productivity.

### **Staff loans and advances**

The Bank provides staff personal loans to enable them to overcome financial needs and promote their economic development. Staff loans are based on specific terms and conditions approved by the Board of Directors. The outstanding staff loan balance at year end was TZS 809 million (2021: TZS 3,052 million).

### **Medical assistance**

Our employees are provided with medical insurance through a defined contribution plan. Currently, these services are provided by Strategies Insurance (Tanzania) Limited. There is also a separate group life assurance cover for all staff.

### **Health and safety**

The bank has a separate administration and security department which ensures that a culture of safety always prevails. A safe working environment is ensured for all employees and contractors by providing adequate and proper training and supervision as necessary.

### **Financial assistance to staff**

Loans and advances under various schemes are available to all confirmed employees depending on the assessment and discretion of management as to the need and circumstances as per the bank's Human Resources (HR) policy approved by the Board. This is to assist in promoting the welfare of employees.

### **Persons with disabilities**

Applications for employment by persons with disability are always considered, bearing in mind the aptitude of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the bank continues, and appropriate training is arranged. It is endeavoured that training, career development and promotion of persons with disability should be identical to that of other employees.

## **22. POLITICAL AND CHARITABLE DONATIONS**

The Bank did not make any donation for political or charitable during the year (2021: Nil)

## **23. CORPORATE SOCIAL RESPONSIBILITY (CSR)**

The Bank participated in corporate social responsibility activities by distributing 1,700 literature books in Dar es Salaam under "Read Africa" which this is UBA initiative across Africa (2020: 230 million being support to Government for COVID-19 pandemic).

## **24. RELATED PARTY TRANSACTIONS AND BALANCES**

Details of transactions and balances with related parties are disclosed in Note 31 to the financial statements.

## **25. SERIOUS PREJUDICIAL ISSUES/MATTERS**

For the financial year 2022, there were no serious legal issues which could have affect Bank.

## **26. MAJOR FINANCING TRANSACTIONS**

There was no major financing transaction (Nil 2021).

## 27. STAKEHOLDER ENGAGEMENT

The table below shows, material issues in the year 2022, it also shows our commitments and responses to the identified issues

| <b>Stakeholder</b>             | <b>Material Issue raised</b>  | <b>UBA Responses</b>   |
|--------------------------------|---|--|
| <b>Employees</b>               | <ul style="list-style-type: none"> <li>Employee development and career growth</li> <li>Women empowerment inclusion and work life balance</li> </ul> | <ul style="list-style-type: none"> <li>Reviewed employees' engagement process to ensure that all employees are carried along on career development process.</li> <li>Improved staff engagement to ensure UBA Tanzania is good place to work.</li> <li>Drive staff career growth through promotion, 3% of manpower were promoted in 2022.</li> </ul>  |
| <b>Customers</b>               | <ul style="list-style-type: none"> <li>Credit turnaround time</li> <li>Digital platform uptime</li> <li>Branch network in Tanzania</li> </ul>       | <ul style="list-style-type: none"> <li>Service level Agreement (SLA) optimization, all Bank processes have clearly defined SLAs that ensure we provide our customers with the exceptional experiences.</li> <li>Continuous improvements of the digital bank platform by increasing IT investment to ensure uptime of the digital products.</li> <li>The Bank is continuing to implement Branch expansion, in financial year 2022 one branches were added into bank branch network and four branches are expected to be added in 2022.</li> </ul> |
| <b>Suppliers</b>               | <ul style="list-style-type: none"> <li>Fair assessment of selection process for vendors, pricing, and payment terms.</li> </ul>                     | <ul style="list-style-type: none"> <li>An enhanced vendor selection and assurance team to improve procurement process which includes accreditation and review of vendors and contractors.</li> <li>Period price checks and vendor reviews are conducted in addition to vendor rating by relevant committee of the bank.</li> </ul>   |
| <b>Shareholders/ Investors</b> | <ul style="list-style-type: none"> <li>Increase wealth creation and shareholders engagements</li> </ul>   | <ul style="list-style-type: none"> <li>Annual General Meeting (AGM) was held virtually in 2022 despite the challenges of COVID-19 pandemic,</li> <li>The Bank continue to report profit which increase shareholder's value.</li> </ul>   |
| <b>Regulatory authorities</b>  | <ul style="list-style-type: none"> <li>Zero breach on regulatory compliances</li> <li>Good relationship with the regulators</li> </ul>              | <ul style="list-style-type: none"> <li>Regular communication with the Bank of Tanzania and other regulators and</li> <li>Engagements with Tanzania Revenue Authority tax matters and specifically relating to the Bank.</li> </ul>   |
| <b>Government</b>              | <ul style="list-style-type: none"> <li>More interaction with the Governments for good relationship and business opportunities</li> </ul>            | <ul style="list-style-type: none"> <li>Regular interactions through the office of Managing Director, Market and Corporate Communication and Public-Sector unit.</li> </ul>   |
| <b>Community</b>               | <ul style="list-style-type: none"> <li>Responding to the impact of COVID-19 pandemic on Health, families and economies</li> </ul>                   | <ul style="list-style-type: none"> <li>Collaboration with related entities concerning CSR to foster responsible initiatives and disseminate best practices; and</li> <li>Financial literacy and inclusion initiatives.</li> </ul>  |
| <b>Media</b>                   | <ul style="list-style-type: none"> <li>Communication to the stakeholder through media</li> </ul>  | <ul style="list-style-type: none"> <li>Interactions via emails, phone messages, press release, local Television, UBAreDTV, radio, new papers; and blogs to create brand awareness and reach our target audience.</li> </ul>  |

## 28. AUDITORS

The auditors, Ernst & Young, having expressed their willingness, continue in office in accordance with Section 170(1) of the Companies Act, 2002.

Ernst & Young (EY)  
Tanhouse Tower (4<sup>th</sup> floor), 34/1 Ursino South,  
New Bagamoyo Road, Dar es Salaam P.O. Box 2475, Tanzania  
Office: +255 22 292 7868 | Fax: +255 22 292 7872, Cell: +255 654 818 513  
Website: <http://www.ey.com>  
Firms' registration Number:151, TIN number: 100-149-222

## 29. RESPONSIBILITY OF THE AUDITORS

Auditor is responsible to provide assurance of the correctness and consistency of each and every information contained in the report by those charged with governance with those provided in the financial statements.

## 30. STATEMENT OF RESPONSIBILITY BY THOSE CHARGED WITH GOVERNANCE

It is the responsibility of the those charged with governance to prepare financial statements of the bank which show a true and fair view in accordance with applicable standards, rules, regulations and legal provisions.

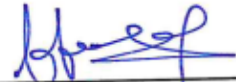
This responsibility covers the period from the beginning of the financial year to the date those charged with governance approve the audited financial statements and it covers all those charged with governance who acted in this capacity during any part of the period covered by financial statements.

BY ORDER OF THE BOARD



Amb. Tuvako Manongi  
Board Chairman

21-04-2023



Olugbenga Makinde  
Managing Director

UNITED BANK FOR AFRICA (TANZANIA) LIMITED

THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022

The Companies Act, No.12 of 2002 requires the those charged with governance to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the Bank as at the end of the financial year and of its financial results for the year then ended. It also requires those charged with governance to ensure that the Bank keeps proper accounting records that disclose with reasonable accuracy at any time, the financial position of the Bank. They are also responsible for safeguarding the assets of the Bank.

Those charged with governance are responsible for the preparation of the financial statements that give true and fair view in accordance with the international Financial Reporting Standards (IFRS) and the requirements of the Companies Act, 2002; the Banking and Financial Institution Act 2006; National Board of Accountants and Auditors Technical Pronouncements and for such internal controls as those charged with governance determine are necessary to enable the preparation of the financial statements that are free from material misstatements, whether due to fraud or error.

Those charged with governance accept responsibility for the financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and estimates, in conformity with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 2002, the Banking and Financial Institution Act, 2006 and National Board of Accountants and Auditors Technical Pronouncements. Those charged with governance are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the Bank and of its financial results. Those charged with governance further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of those charged with the governance to indicate that the Bank will not remain a going concern for at least the next twelve months from the date of this statement.

Signed on behalf of the Board of Directors by:



Amb. Tuvako Manongi  
**Board Chairman**

21-04-2023



Olugbenga Makinde  
**Managing Director**



UNITED BANK FOR AFRICA (TANZANIA) LIMITED

DECLARATION BY THE HEAD OF FINANCE  
FOR THE YEAR ENDED 31 DECEMBER 2022

The National Board of Accountants and Auditors (NBAA) according to the power conferred under the Auditors and Accountants (Registration) Act. No. 33 of 1972, as amended by Act No. 2 of 1995, requires financial statements to be accompanied with a statement of declaration issued by the Chief Finance Officer responsible for the preparation of financial statements of the entity concerned.

It is the duty of a professional accountant to assist the Board of Directors to discharge the responsibility of preparing financial statements of a Bank showing true and fair view position of the Bank in accordance with International Financial Reporting Standards (IFRS) and statutory financial reporting requirements. Full legal responsibility for the preparation of financial statements rests with the Board of Directors as under Director's responsibilities statement on an earlier page.

I, Fina Andrew being the Finance Manager of United Bank for Africa (Tanzania) Limited hereby acknowledge my responsibility of ensuring that financial statements for the year ended 31 December 2022 have been prepared in compliance with applicable accounting standards and statutory requirements.

I thus confirm that the financial statements comply with applicable accounting standards and statutory requirements as on that date and that they have been prepared based on properly maintained financial records.



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Signed by: Fina Andrew  
Position: Finance Manager  
NBAA Membership No: GA9620

21/04 2023

**INDEPENDENT AUDITOR'S REPORT  
To the shareholders of  
United Bank for Africa (Tanzania) Limited**

**REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS**

**Opinion**

We have audited the financial statements of United Bank for Africa (Tanzania) Limited (the Bank) set out on pages 21 to 81, which comprise the statement of financial position as at 31 December 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2022, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and the requirements of the Companies Act, 2002 and the Banking and Financial Institutions Act, 2006 of Tanzania.

**Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Tanzania, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provided the basis for our audit opinion on the accompanying financial statements.

**INDEPENDENT AUDITOR'S REPORT**  
**To the shareholders of**  
**United Bank for Africa (Tanzania) Limited**

| Key audit matter   | How our audit addressed the key audit matter   |
|--|--|
| <b>Credit risk and impairment of loans and advances to customers</b>   |  |
| <p><b>Expected Credit losses</b></p> <p>As at 31 December 2022, the expected credit losses on financial assets at amortised cost is TZS 287 Million. This represents the estimation of expected losses at the year end.</p> <p>The determination of appropriate provisions for impairment is a key audit matter as it requires management judgement, is subject to estimation uncertainty and relies on available data. Areas which involve judgement and estimates included determination of probability of default (PDs), exposure, loss given default rate (LGD) amount given default (EAD) and ascertaining of future cash flows which the Bank will obtain when realizing the assets pledged as collaterals.</p> <p>There is a risk that the provision for impairment of financial assets does not represent a complete and accurate estimate of expected losses and that the carrying value of these items is misstated. This includes the risk that the ECL model is not in compliance with IFRS 9.</p> <p>The accounting policy and key sources of estimation uncertainty in relation to financial asset expected credit losses are disclosed in note 5 to the financial statements and impairment provision has been disclosed in note 5 and note 9 and 20.</p> | <p>Our audit procedures included:</p> <ul style="list-style-type: none"> <li>• We undertook an assessment of the company's new provisioning methodology and compared it with the requirements of IFRS 9.</li> <li>• We reviewed the application of the business model to existing portfolios and reviewed the results of the Solely Payments of Principal and Interest test for relevant financial instruments.</li> <li>• We evaluated the design and operating effectiveness of the company's controls and IT controls around credit management, ECL model and provision assessment.</li> <li>• We tested key controls over completeness and accuracy of data inputs to loan loss provisioning.</li> <li>• We assessed management's assumptions in relation to 'significant increase in credit risk' and the allocation of loans to the three stages. We tested a sample of loans to ensure that they have been included in the correct stage in accordance with the company's methodology and IFRS 9.</li> <li>• We reviewed the adequacy of IFRS 9 and 7 disclosures for compliance with the amendments relating to IFRS 9.</li> </ul> |

**INDEPENDENT AUDITOR'S REPORT  
To the shareholders of  
United Bank for Africa (Tanzania) Limited**

**Other Information**

The directors are responsible for the other information. The other information comprises the Bank's Information, Directors' Report, Statement of Directors' Responsibilities and Declaration by the Chief Finance Officer. The other information does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Responsibilities of the Directors for the Financial Statements**

The directors are responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act, 2002 and the Banking and Financial Institutions Act, 2006 of Tanzania, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Bank or to cease operations, or have no realistic alternative but to do so. The directors are responsible for overseeing the Bank's financial reporting process.

**Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We are also:

**INDEPENDENT AUDITOR'S REPORT  
To the shareholders of  
United Bank for Africa (Tanzania) Limited**

**Auditor's Responsibilities for the Audit of the Financial Statements (Continued)**

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**INDEPENDENT AUDITOR'S REPORT**  
**To the shareholders of**  
**United Bank for Africa (Tanzania) Limited**

**REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS**

This report, including the opinion, has been prepared for, and only for, the Bank's members as a body in accordance with the Companies Act, 2002 of Tanzania and for no other purposes.

As required by the Companies Act, 2002 of Tanzania, we report to you, based on our audit, that:

- We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
- In our opinion, proper books of account have been kept by the Bank, so far as appears from our examination of those books.
- The Directors' Report is consistent with the financial statements.
- Information specified by law regarding directors' remuneration and transactions with the Bank is disclosed; and
- The Bank's statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of account.

As required by the Banking and Financial Institutions (External Auditors) Regulations, 2014 of Tanzania, we report to you, based on our audit, that.

- In our opinion, the capital adequacy ratios as presented in Note 6 to the annual financial statements have been computed in accordance with the Banking and Financial Institutions Act, 2006, and the Banking and Financial Institutions (Capital Adequacy) Regulations, 2014 of Tanzania.

Section.5 of the regulation requires TZS 15 billion as the minimum core capital for Commercial Banks. As at 31 December 2022 United Bank for Africa (Tanzania) Limited reported core capital amounting to TZS 19.687 billion.

The engagement partner on the audit resulting in this independent auditor's report is Deokari S Mkenda.



**Deokari S. Mkenda - (ACPA 3438)**

For and on behalf of

**Ernst and Young**

**Certified Public Accountants**

**Dar es Salaam**

Date:.....27-04-2023.....

UNITED BANK FOR AFRICA (TANZANIA) LIMITED

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE  
FOR THE YEAR ENDED 31 DECEMBER 2022

|   | Notes | 2022<br>TZS '000 | 2021<br>TZS '000 |
|---|-------|------------------|------------------|
| Interest income <sup>1</sup>                        | 7     | 13,786,483       | 12,384,542       |
| Interest and similar expenses <sup>1</sup>          | 8     | (4,454,220)      | (4,052,541)      |
| Net interest income                                 |       | 9,332,263        | 8,332,001        |
| Impairment charges                                  | 9     | (320,302)        | (40,651)         |
| <b>Net interest income after impairment charges</b> |       | 9,011,960        | 8,291,350        |
| Fee and commission income                           | 10    | 9,669,372        | 7,708,999        |
| Other income  | 11    | 1,808,604        | 1,146,416        |
| <b>Non-interest revenue</b>                         |       | 11,477,976       | 8,855,415        |
| Employee benefits expenses                          | 12    | (7,579,624)      | (6,781,878)      |
| Administrative expenses                             | 13    | (9,153,950)      | (8,888,114)      |
| Finance expenses                                    | 29    | (106,423)        | (67,763)         |
| <b>Operating expenses</b>                           |       | (16,839,997)     | (15,737,755)     |
| <b>Profit before income tax</b>                     |       | 3,649,939        | 1,409,010        |
| Income tax charge                                   | 14    | (2,438,986)      | (394,387)        |
| <b>Profit for the year</b>                          |       | 1,210,953        | 1,014,623        |
| Other comprehensive income                          |       | -                | -                |
| <b>Total comprehensive profit for the year</b>      |       | 1,210,953        | 1,014,623        |

<sup>1</sup>Calculated using the effective interest rate method

UNITED BANK FOR AFRICA (TANZANIA) LIMITED  
STATEMENT OF FINANCIAL POSITION  
AS AT 31 DECEMBER 2022

|  | Notes | 2022<br>TZS '000   | 2021<br>TZS '000   |
|--|-------|--------------------|--------------------|
| <b>Assets</b>                            |       |                    |                    |
| Cash and balances with Bank of Tanzania  | 15    | 16,707,543         | 19,985,902         |
| Placements and balances with other banks | 19    | 6,498,246          | 36,032,672         |
| Loans and advances to customers          | 20    | 67,767,912         | 71,708,071         |
| Investment securities                    | 16    | 52,468,896         | 28,670,579         |
| Other assets                             | 17    | 84,646,365         | 17,568,972         |
| Property and equipment                   | 22    | 3,061,349          | 2,714,187          |
| Right-of-use assets                      | 28    | 2,180,256          | 1,320,984          |
| Intangibles                              | 23    | 43,889             | 9,341              |
| <b>Total assets</b>                      |       | <b>233,374,455</b> | <b>178,010,708</b> |
| <b>Equity</b>                            |       |                    |                    |
| Ordinary share capital                   | 18    | 31,420,335         | 31,420,335         |
| Share premium                            | 18    | 29,103,635         | 29,103,635         |
| Accumulated losses                       |       | (39,924,943)       | (36,525,853)       |
| Regulatory reserve                       |       | 5,097,153          | 487,109            |
| <b>Total equity</b>                      |       | <b>25,696,179</b>  | <b>24,485,226</b>  |
| <b>Liabilities</b>                       |       |                    |                    |
| Deposits due to banks                    | 24    | 48,123,290         | 25,469,200         |
| Deposits due to customers                | 24    | 150,989,513        | 119,704,155        |
| Other liabilities                        | 25    | 5,652,972          | 7,341,773          |
| Lease liability                          | 29    | 1,800,067          | 1,008,674          |
| Income tax liability                     | 14    | 1,112,434          | 1,680              |
| <b>Total liabilities</b>                 |       | <b>207,678,276</b> | <b>153,525,482</b> |
| <b>Total equity and liabilities</b>      |       | <b>233,374,455</b> | <b>178,010,708</b> |

The financial statements were approved and authorised for issue by the Board of Directors and signed on its behalf by: -

  
Amb. Tuvako Manongi  
Board Chairman

  
Olugbenga Makinde  
Managing Director

21-04-2023



UNITED BANK FOR AFRICA (TANZANIA) LIMITED

STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 DECEMBER 2022

|   | <b>Share<br/>Capital<br/>TZS'000</b> | <b>Share<br/>Premium<br/>TZS'000</b> | <b>Accumulated<br/>losses<br/>TZS'000</b> | <b>Regulatory<br/>Reserve*<br/>TZS'000</b> | <b>Total Equity<br/>TZS'000</b> |
|---|--------------------------------------|--------------------------------------|---|--|---------------------------------|
| <b>At 1 January 2021</b>                | 31,420,335                           | 29,103,635                           | (37,053,367)                              | -  | 23,470,603                      |
| Total comprehensive profit for the year | -                                    | -                                    | 1,014,623                                 | -  | 1,014,623                       |
| Transfer to regulatory reserve*         | -                                    | -                                    | (487,109)                                 | 487,109                                    | -                               |
| <b>At 31 December 2021</b>              | <u>31,420,335</u>                    | <u>29,103,635</u>                    | <u>(36,525,853)</u>                       | <u>487,109</u>                             | <u>24,485,226</u>               |
| <b>At 1 January 2022</b>                | 31,420,335                           | 29,103,635                           | (36,525,853)                              | 487,109                                    | 24,485,226                      |
| Total comprehensive profit for the year | -                                    | -                                    | 1,210,953                                 | -  | 1,210,953                       |
| Transfer to regulatory reserve*         | -                                    | -                                    | (4,610,044)                               | 4,610,044                                  | -                               |
| <b>At 31 December 2022</b>              | <u>31,420,335</u>                    | <u>29,103,635</u>                    | <u>(39,924,944)</u>                       | <u>5,097,153</u>                           | <u>25,696,179</u>               |

\*Regulatory reserve is a statutory reserve that represents the surplus of loan provision computed as per the Bank of Tanzania regulations over the impairment of loans and advances as per International Financial Reporting Standards (IFRS).

UNITED BANK FOR AFRICA (TANZANIA) LIMITED

STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 31 DECEMBER 2022

|   | Note | 2022<br>TZS'000     | 2021<br>TZS'000<br>Re-presented |
|---|------|---------------------|---------------------------------|
| <b>Cash flows from operating activities</b>             |      |                     |                                 |
| Profit before income tax                                |      | 3,649,939           | 1,409,010                       |
| <b>Adjustments:</b>                                     |      |                     |                                 |
| Impairment charges                                      | 9    | 320,302             | 40,651                          |
| Depreciation and amortisation                           | 13   | 818,537             | 633,721                         |
| Depreciation of right of use asset                      | 13   | 1,127,219           | 1,021,796                       |
| Interest on lease liability                             | 29   | 106,423             | 67,763                          |
|   |      | <u>6,022,420</u>    | <u>3,172,941</u>                |
| Decrease/ (increase) in statutory minimum reserve       |      | 960,153             | (977,047)                       |
| Decrease/(Increase) in loans and advances to customers  |      | 3,536,945           | (15,731,959)                    |
| increase in other assets                                |      | (63,432,621)        | (13,690,493)                    |
| (Decrease)/increase in deposits due to customers        |      | 31,285,358          | 6,450,860                       |
| Decrease in other liabilities                           |      | (1,688,801)         | (1,654,980)                     |
| Income tax paid   | 14   | (1,328,232)         | (411,449)                       |
| Repayment of interest portion of lease liability        |      | (86,269)            | (54,369)                        |
| <b>Net cash used operating activities</b>               |      | <u>(24,731,047)</u> | <u>(22,896,496)</u>             |
| <b>Cash flows from investing activities</b>             |      |                     |                                 |
| Purchase of intangible asset                            | 23   | (41,939)            | (4,156)                         |
| Purchase of property and equipment                      | 22   | (1,158,308)         | (1,366,925)                     |
| Purchase of Investment securities                       |      | (106,124,414)       | (36,225,058)                    |
| Proceeds from Investment securities                     |      | 74,296,212          | 26,475,278                      |
| <b>Net cash used in investing activities</b>            |      | <u>(33,028,449)</u> | <u>(11,120,861)</u>             |
| <b>Cash flows from financing activities</b>             |      |                     |                                 |
| Repayment of principal portion of lease liability       | 29   | (1,229,113)         | (1,163,182)                     |
| <b>Net cash used in financing activities</b>            |      | <u>(1,229,113)</u>  | <u>(1,163,182)</u>              |
| Net decrease in cash and cash equivalent                |      | (58,988,609)        | (35,210,539)                    |
| Net foreign exchange difference                         |      | 30,264              | (19,613)                        |
| Cash and cash equivalent at the beginning of the year   |      | 24,857,482          | 60,087,634                      |
| <b>Cash and cash equivalents at the end of the year</b> | 30   | <u>(34,100,863)</u> | <u>24,857,482</u>               |
| Additional information on operational cash flows from   |      |                     |                                 |
| Interest and dividends                                  |      |                     |                                 |
| Interest paid   |      | 4,704,844           | 3,584,442                       |
| Interest received                                       |      | 11,760,816          | 12,806,184                      |

\*\* Certain amounts shown here do not correspond to the 2021 financial statements and reflect adjustments made, refer to Note 35.

UNITED BANK FOR AFRICA (TANZANIA) LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022

**1. GENERAL INFORMATION**

United Bank for Africa (Tanzania) Limited (the "Bank") is a limited liability company incorporated under the Companies Act, 2002 and is domiciled in the United Republic of Tanzania. It is licensed to operate as a bank under the Banking and Financial Institutions Act, 2006. Details of the address of its registered office and principal place of business are disclosed on page 1 whilst its principal activities are described in the Directors' Report.

**2. ADOPTION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)**

**a) New standards and amendments to published standards effective for the year ended 31 December 2022**

The following new and revised IFRSs have been applied in the current year and had no material impact on the amounts reported in these financial statements.

- Reference to the Conceptual Framework – Amendments to IFRS 3
- Property, Plant and Equipment: Proceeds before Intended Use - Amendments to IAS 16
- Onerous Contracts – Costs of Fulfilling a Contract – Amendments to IAS 37
- AIP IFRS 1 First-time Adoption of International Financial Reporting Standards – Subsidiary as a first-time adopter
- AIP IFRS 9 Financial Instruments – Fees in the '10 per cent' test for derecognition of financial liabilities
- AIP IAS 41 Agriculture – Taxation in fair value measurements

**New and amended standards issued but not yet effective** Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2022 reporting periods and have not been early adopted by the Bank. These standards are not expected to have a material impact on the Bank in the current or future reporting periods and on foreseeable future transactions.

|  | <b>Effective for annual periods beginning or after:</b> |
|--|---|
| IFRS 17, Insurance contracts   | 1 January 2023  |
| Definition of Accounting Estimates - Amendments to IAS 8   | 1 January 2023  |
| Amendment to IAS 1 'Presentation of Financial Statements' on Classification of Liabilities as Current or Non-current     | 1 January 2024  |
| Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2                                    | 1 January 2023  |
| Deferred Tax related to Assets and Liabilities arising from a Single Transaction – Amendments to IAS 12                  | 1 January 2023  |
| Lease Liability in a Sale and Leaseback – Amendments to IFRS 16  | 1 January 2024  |
| Sale or Contribution of Assets between an Investor and its Associate or Joint Venture - Amendments to IFRS 10 and IAS 28 | Postponed indefinitely                                  |

The Bank did not early-adopt any new or amended standards in the year ended 31 December 2022.

### **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### **3.1 Compliance with International Financial Reporting Standards (IFRS)**

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Bank's accounting policies. Changes in the assumptions may have significant impact on the financial statements in the period the assumptions change

#### **3.2 Financial instrument**

##### **3.2.1 Financial assets**

###### **(i) Classification and subsequent measurement**

The Bank is applying IFRS 9 and classifies its financial assets in the following measurement categories:

- Amortised Cost;
- Fair Value through Other Comprehensive Income – FVOCI; and
- Fair Value through Profit or Loss – FVTPL.

###### **(a) Financial assets measured at amortised cost**

The Bank only measures loans and advances to banks, Loans and advances to customers and other financial investments at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

###### **Business model assessment**

The Bank determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective.

The Bank's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed
- How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected.
- The expected frequency, value and timing of sales are also important aspects of the Bank's assessment .

### **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### **3.3.1 Financial assets (continued)**

##### **(i) Classification and subsequent measurement (continued)**

##### **Business model assessment (continued)**

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Bank's original expectations, the Bank does not change the classification of the remaining financial assets held in that business model but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

##### **i) Business model 1 (BM1): Hold to collect contractual cash flows**

This is a business model whose objective is to hold the financial assets in order to collect contractual cash flows and the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The financial assets in this business model are classified and measured at amortized cost by the management subject to meeting the solely payments of principal and interest requirements. Some level of sales is made from this bucket if they are not 'more than infrequent'.

In line with the standard, where more than infrequent number of sales is made and those sales are more than insignificant in value, the Management assesses whether and how such sales are consistent with an objective of collecting contractual cash flows. Thus, in determining whether cash flows are going to be realized by collecting the financial assets' contractual cash flows, consideration is given to the historical frequency, value and timing of sales in prior periods, the reasons for those sales and expectations about future sales activity.

The Management deems sales as infrequent if it occurs not more than five times in a financial year (This is based on historical information about past sales of such financial assets). The Management may also elect to sell financial assets if there is a deterioration in the value of the assets.

Sale of financial assets will be considered insignificant within a portfolio if it constitutes a value that is less than one-tenth or less in relation to the total value of the portfolio at the point of sale.

If an instrument is sold close to maturity, it would not invalidate the classification of the asset. Management deems closeness to maturity as 60% of tenor into the life of an instrument.

### **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### **3.3.1 Financial assets (continued)**

##### **(i) Classification and Subsequent Measurement (continued)**

##### **Business model assessment (continued)**

##### **ii) Business model 2 (BM2): Hold to collect contractual cash flows and sell**

This is a business model whose objective is both to collect contractual cash flows and selling the assets. In addition, the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The Management considers this business model as having greater frequency and value of sales compared to the hold to collect model. This is because selling financial assets is integral to achieving the business model objective instead of being only incidental to it. There is no threshold for the frequency or value of sales that must occur in this business model because the Management has determined that both collecting contractual cash flows and selling financial assets are integral to achieving its objectives for this model.

The financial assets in this business model are classified and measured at fair value through other comprehensive income (FVOCI). Changes in the carrying amount of these assets are recognized in Other Comprehensive Income (OCI) except for interest revenue and foreign exchange gains and losses which are recognized in profit and loss. When the assets are derecognized or reclassified, the cumulative gain or loss previously recognized in OCI and accumulated in equity is reclassified to profit and loss.

##### **iii) Business model 3: Held for trading (Neither BM 1 nor BM 2)**

The financial assets in this category represent portfolios that do not fall within either BM1 or BM2, which the Management holds for its trading or are managed with an objective of realizing cash flows through active and frequent sales.

The financial assets in this business model are classified and measured at fair value through profit or loss (FVTPL).

The Management may elect to classify a financial asset at fair value through profit or loss (FVTPL) if doing so reduces or eliminates a measurement or recognition inconsistency ('accounting mismatch') even if the business objective qualifies it for amortised cost or fair value through other comprehensive income (FVOCI).

##### **Mode of determining the business model of portfolios**

The following factors are considered by the Management in determining the business model to which a portfolio belongs:

- (i) Description: A high-level description of the type of assets within the portfolio.
- (ii) Strategy: The investment strategy for holding or selling the assets in the portfolio. The principal risks of the portfolio and how they are managed and whether there are remuneration targets linked to the portfolio strategy and performance.
- (iii) MI / KPI: The key performance indicators used to assess the portfolio performance.
- (iv) Sales factors: What factors would and have in the recent past resulted in management making a sale from the portfolio.
- (v) Sales levels: What level (frequency and value) of sales have been made for example, in the last 12 months? What are the reasons for these sales? Sales made close to maturity to manage credit risk or concentration are specifically identified.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.3.1 Financial assets (continued)

##### (i) Classification and subsequent measurement (continued)

##### Business model assessment (continued)

##### iii) Business model 3: Held for trading (Neither BM 1 nor BM 2) (Continued)

##### Solely payment of principal and interest (SPPI) test

As a second step of its classification process the Bank assesses the contractual terms of financial asset to identify whether they meet the non-financial host contracts. Financial assets are classified based on the business model and SPPI assessments. SPPI test. 'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are repayments of principal or amortization of the premium/discount).

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Bank applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set.

In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at FVPL.

##### (b) Financial assets measured through profit and loss

The Bank classifies financial assets as held for trading when they have been purchased or issued primarily for short-term profit making through trading activities or form part of a portfolio of financial instruments that are managed together, for which there is evidence of a recent pattern of short-term profit taking. Held-for-trading assets are recorded and measured in the statement of financial position at fair value. Changes in fair value are recognized in net trading income. Interest and dividend income or expense is recorded in net trading income according to the terms of the contract, or when the right to payment has been established. Included in this classification are debt securities, equities, short positions and customer loans that have been acquired principally for the purpose of selling or repurchasing in the near term.

IAS 39 required held-for-trading financial instruments to be measured at FVPL. IFRS 9 requires financial instruments to be classified based on a combination of the entity's business model for managing the assets and the instruments' contractual cash flow characteristics. For financial assets that are debt instruments, held for trading is a business model objective that results in measurement at FVPL.

##### (c) Financial assets measured using FVTOCI

The Bank applies the category under IFRS 9 of debt instruments measured at FVOCI when both of the following conditions are met:

- The instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows and selling financial assets
- The contractual terms of the financial asset meet the SPPI test

FVOCI debt instruments are subsequently measured at fair value with gains and losses arising due to changes in fair value recognized in OCI. Interest income and foreign exchange gains and losses are recognized in profit or loss in the same manner as for financial assets measured at amortised cost. For the year under review no financial instruments which qualified to be recognized in OCI.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.3.1 Financial assets (continued)

##### (d) Debt instruments measured at amortised cost or FVTOCI

After initial measurement, debt issued and other borrowed funds are subsequently measured at amortised cost. Amortised cost is calculated by taking into account any discount or premium on issue funds, and costs that are an integral part of the EIR. A compound financial instrument which contains both a liability and an equity component is separated at the issue date.

The Bank has not issued any financial instrument with equity conversion rights, write-down and call options. When establishing the accounting treatment for these non-derivative instruments, the Bank first establishes whether the instrument is a compound instrument and classifies such instrument's components separately as financial liabilities, financial assets, or equity instruments in accordance with IAS 32.

##### (iv) Reclassifications of financial assets

With the IFRS 9, the Bank does not reclassify its financial assets subsequent to their initial recognition, apart from the exceptional circumstances in which the Bank acquires, disposes of, or terminates a business line. Financial liabilities are never reclassified. In 2022 the bank did not reclassify any of its financial assets (15 years bonds from Held at Fair value through Other comprehensive income to amortised cost), these were worth TZS 9,901 million (2021: None).

##### (v) Impairment of financial assets

The Bank has been recording the allowance for expected credit losses for all loans and other debt financial assets not held at FVPL, together with loan commitments and financial guarantee contracts, in this section all referred to as 'financial instruments'. Equity instruments are not subject to impairment under IFRS 9.

The ECL allowance is based on the credit losses expected to arise over the life of the asset (the lifetime expected credit loss (LTECL)), unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' expected credit loss (12mECL).

The 12mECL is the portion of LTECLs that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Both LTECLs and 12mECLs are calculated on either an individual basis or a collective basis, depending on the nature of the underlying portfolio of financial instruments. The Bank has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument.

Based on the above process, the Bank groups its loans into Stage 1, Stage 2, Stage 3 and POCI, as described below:

- **Stage 1:** When loans are first recognized, the Bank recognizes an allowance based on 12mECLs. Stage 1 loans also include facilities where the credit risk has improved and the loan has been reclassified from Stage 2.
- **Stage 2:** When a loan has shown a significant increase in credit risk since origination, the Bank records an allowance for the LTECLs. Stage 2 loans also include facilities, where the credit risk has improved and the loan has been reclassified from Stage 3.
- **Stage 3:** Loans considered credit-impaired. The bank records an allowance for the LTECLs.
- **POCI:** Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest income is subsequently recognized based on a credit-adjusted EIR.

ECLs are only recognized or released to the extent that there is a subsequent change in the expected credit losses.



### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.3.1 Financial assets (continued)

##### (iv) Impairment of financial assets (continued)

##### The calculation of Expected Credit Losses (ECLs)

The Bank calculates ECLs based on a three probability-weighted scenarios to measure the expected cash shortfalls, discounted at an approximation to the EIR. A cash shortfall is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive.

The mechanics of the ECL calculations are outlined below and the key elements are, as follows:

- **PD:** The Probability of Default is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously derecognized and is still in the portfolio.
- **EAD:** The Exposure at Default is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments.
- **LGD:** The Loss Given Default is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realization of any collateral. It is usually expressed as a percentage of the EAD.

When estimating the ECLs, the Bank considers three scenarios (a base case, an upturn and downturn). Each of these is associated with different PDs, EADs and LGDs, as set out in When relevant, the assessment of multiple scenarios also incorporates how defaulted loans are expected to be recovered, including the probability that the loans will cure and the value of collateral or the amount that might be received for selling the asset.

Impairment losses and releases are accounted for and disclosed separately from modification losses or gains that are accounted for as an adjustment of the financial asset's gross carrying value. Provisions for ECLs for undrawn loan commitments are assessed. The calculation of ECLs (including the ECLs related to the undrawn element) of revolving facilities such as overdraft is explained below:

##### The mechanics of the ECL method are summarized below:

- **Stage 1:** The 12mECL is calculated as the portion of LTECLs that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. The Bank calculates the 12mECL allowance based on the expectation of a default occurring in the 12 months following the reporting date. These expected 12-month default probabilities are applied to a forecast EAD and multiplied by the expected LGD and discounted by an approximation to the original EIR. This calculation is made for each of the three scenarios, as explained above.
- **Stage 2:** When a loan has shown a significant increase in credit risk since origination, the Bank records an allowance for the LTECLs. The mechanics are similar to those explained above, including the use of multiple scenarios, but PDs and LGDs are estimated over the lifetime of the instrument. The expected cash shortfalls are discounted by an approximation to the original EIR.
- **Stage 3:** For loans considered credit-impaired, the Bank recognizes the lifetime expected credit losses for these loans. The method is similar to that for Stage 2 assets, with the PD set at 100%.
- **POCI:** POCI assets are financial assets that are credit impaired on initial recognition. The Bank only recognizes the cumulative changes in lifetime ECLs since initial recognition, based on a probability-weighting of the three scenarios, discounted by the credit-adjusted EIR

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.3.1 Financial assets (continued)

##### (iv) Impairment of financial assets (continued)

- **Loan commitments and letters of credit:** When estimating LTECLs for undrawn loan commitments, the Bank estimates the expected portion of the loan commitment that will be drawn down over its expected life. The ECL is then based on the present value of the expected shortfalls in cash flows if the loan is drawn down, based on a probability-weighting of the three scenarios. The expected cash shortfalls are discounted at an approximation to the expected EIR on the loan.

##### (v) Purchased or originated credit impaired (POCI) financial assets

For POCI financial assets, the Bank only recognizes the cumulative changes in LTECL since initial recognition in the loss allowance.

The Bank did not have financial assets that are purchased or originated credit – impaired during the year.

##### (vi) Definitions of Default

In accordance with IFRS 9, the Bank considers default for the purpose of stage classification. Facilities that are 90 days or more past due are classified as being in default. For the Cross-asset contagion in default definition the Bank has concluded that if there is at least one default event for a counterparty on one of such counterparty exposures, all other exposures to the counterparty are considered to be in default.

##### (vii) Significant increase in credit risk

The assessment of significant increase in credit risk requires significant judgment. The Bank's process to assess changes in credit risk is based on the use of 'backstop' indicators. Instruments which are more than 30 days past due may be credit-impaired. There is a rebuttable presumption that the credit risk has increased significantly if contractual payments are more than 30 days past due; this presumption is applied unless the bank has reasonable and supportable information demonstrating that the credit risk has not increased significantly since initial recognition.

The following are considered as exceptions:

- Outstanding obligation is a result of an amount being disputed between the bank and obligor where the dispute is not more than 90 days.
- Outstanding obligation is an insignificant amount compared to the total amount due. Any amount not more than 10% of the total amount due is considered insignificant. Only applicable where there is no significant increase in credit risk and analysed on a case by case basis.

The assessment is generally performed at the instrument level and it is performed at least on quarterly basis. If any of the factors above indicate that a significant increase in credit risk has occurred, the instrument is moved from Stage 1 to Stage 2. The assessments for significant increases in credit risk since initial recognition and credit-impairment are performed independently at each reporting period. Assets can move in both directions through the stages of the impairment model. After a financial asset has migrated to Stage 2, if it is no longer considered that credit risk has significantly increased relative to initial recognition in a subsequent reporting period, it will move back to Stage 1 after 90 days.

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)****3.3.1 Financial assets (continued)****(vii) Significant increase in credit risk (continued)**

Similarly, an asset that is in Stage 3 will move back to Stage 2 if it is no longer considered to be credit-impaired after 90 days. An asset will not move back from stage 3 to stage 1 until after a minimum of 180 days, if it is no longer considered to be credit impaired.

For certain instruments with low credit risk as at the reporting date, it is presumed that credit risk has not increased significantly relative to initial recognition. Credit risk is considered to be low if the instrument has a low risk of default, and the borrower has the ability to fulfil their contractual obligations both in the near term and in the longer term, including periods of adverse changes in the economic or business environment.

**(viii) Modification and derecognition of financial assets**

The credit risk of a financial asset will not necessarily decrease merely as a result of a modification of the contractual cash flows. If the contractual cash flows on a financial asset have been renegotiated or modified and the financial asset was not derecognised, the Bank assesses whether there has been a significant increase in the credit risk of the financial asset by comparing:

- the risk of a default occurring at the reporting date (based on the modified contractual terms); and
- the risk of a default occurring at initial recognition (based on the original, unmodified contractual terms).

A modification will however lead to derecognition of existing loan and recognition of a new loan i.e. substantial modification if:

- The discounted present value of the cash flows under the new terms, including any fees received net of any fees paid and discounted using the original effective interest rate, is at least 10 per cent different from the discounted present value of the remaining cash flows of the original financial asset.

The following will be applicable to modified financial assets:

- The modification of a distressed asset is treated as an originated credit-impaired asset requiring recognition of life-time ECL after modification.
- The cumulative changes in lifetime expected credit losses since initial recognition is recognized as a loss allowance for purchase or originated credit-impaired financial asset at the reporting date.
- The general impairment model does not apply to purchased or originated credit-impaired assets.

During the year 2022, there was a modification of one commercial loan with the total balance of TZS 3,696 million to address the cash flow challenges of customer due to COVID-19 (2021: modification on TZS 3,985 million loans were modified)

|   | Post modification     |                   | Pre modification      |                   |
|---|-----------------------|-------------------|-----------------------|-------------------|
|   | Gross carrying amount | Corresponding ECL | Gross carrying amount | Corresponding ECL |
|   | <b>TZS'000</b>        | <b>TZS'000</b>    | <b>TZS'000</b>        | <b>TZS'000</b>    |
| <b>31-Dec-22</b>  |                       |                   |                       |                   |
| Facilities that have cured since modification and are now measured using 12mECL (Stage 1) | 3,685,997             | 18,430            | 3,695,967             | 55,290            |
| <b>Total</b>  | <b>3,685,997</b>      | <b>18,430</b>     | <b>3,695,967</b>      | <b>55,290</b>     |
| <b>31-Dec-21</b>  |                       |                   |                       |                   |
| Facilities that have cured since modification and are now measured using 12mECL (Stage 1) | 3,985,942             | 19,930            | 3,995,831             | 59,789            |
| <b>Total</b>  | <b>3,985,942</b>      | <b>19,930</b>     | <b>3,995,831</b>      | <b>59,789</b>     |

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (ix) Write offs of financial assets

Financial assets are written off either partially or in their entirety only when the Bank has stopped pursuing the recovery. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to credit loss expense

#### (x) Derecognition of financial assets

A financial asset is derecognised when the rights to receive cash flows from the financial asset have expired. The Bank also derecognises the financial asset if it has both transferred the financial asset and the transfer qualifies for derecognition.

#### 3.3.2 Financial liabilities

Financial liabilities, other than loan commitments and financial guarantees, are measured at amortised cost or at FVPL when they are held for trading and derivative instruments or the fair value designation is applied.

The Bank classifies financial liabilities as held for trading when they have issued primarily for short-term profit making through trading activities or form part of a portfolio of financial instruments that are managed together, for which there is evidence of a recent pattern of short-term profit taking. Held-for-trading liabilities are recorded and measured in the statement of financial position at fair value. Changes in fair value are recognized in net trading income or interest expense is recorded in net trading income according to the terms of the contract, or when the right to payment has been established.

Included in this classification are debt securities, equities, short positions that have been acquired principally for the purpose of selling or repurchasing in the near term.

IFRS 9 requires financial instruments to be classified based on a combination of the entity's business model for managing the instruments' contractual cash flow characteristics

#### Derecognition other than for substantial modification - Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the consideration paid is recognized in profit or loss.

#### 3.4 Foreign currency translation

##### (a) Functional and presentation currency

Items included in the Bank's financial statements are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The financial statements are presented in Tanzanian Shillings, the Bank's functional currency, and figures are stated in thousands of Tanzanian Shillings.

##### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currency are translated at the closing rate ruling at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated at the exchange rate ruling on initial recognition; non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.5 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously.

#### 3.6 Cash and balances with Bank of Tanzania

Cash and balances with Bank of Tanzania include cash in hand, Statutory Minimum Reserve (SMR) and clearing accounts with Bank of Tanzania.

Cash and cash equivalents as referred to in the cash flow statement comprises cash on hand, non-restricted current accounts with central banks and amounts due from banks on demand or with an original maturity of three months or less from the date of acquisition, readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

#### 3.7 Property and equipment

Property and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent expenditures are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance costs are charged to profit or loss during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

|                                |   |
|--------------------------------|---|
| - Leasehold land and buildings | Length of the lease                                 |
| - Leasehold improvements       | Shorter of life of improvement or life of the lease |
| - Equipment                    | 5 years   |
| - Furniture and fittings       | 5 years   |
| - Motor vehicles               | 6 years   |

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Gains and losses on disposals are determined by comparing proceeds with carrying amount and included in profit or loss.

Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted prospectively, if appropriate. Changes in the expected useful life are accounted for by changing the amortisation period or methodology as appropriate and treated as changes in accounting estimates.

#### 3.8 Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). The impairment test also can be performed on a single asset when the fair value less cost to sell or the value in use can be determined reliably. Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

### **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### **3.9 Employee benefits**

The Bank operates a defined contribution plan. A defined contribution plan is a plan under which the Bank pays fixed contributions into a separate entity. The Bank has no legal and constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The Bank's contributions to the defined contribution scheme are charged to the statement of profit or loss in the year to which they relate.

#### **3.10 Share capital**

Ordinary shares are classified as 'share capital' in equity. Any premium received over and above the par value of the shares is classified as 'share premium' in equity.

#### **3.11 Income tax**

The tax expense for the period comprises current and deferred income tax. Tax is recognized in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

##### *(a) Current income tax*

The current income tax charge is calculated on the basis of tax laws enacted or substantively enacted at the reporting date. The directors periodically evaluate positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. They establish provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

##### *(b) Deferred income tax*

Deferred income tax is recognized, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax liabilities are not recognized if they arise from the initial recognition of goodwill. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit nor loss.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same entity or different taxable entities where there is an intention to settle the balances on a net basis

#### **3.12 Leases**

The Bank assesses whether a contract is or contains a lease at inception of the contract. The Bank recognises a right of use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. For these leases, the Bank recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which the economic benefits from the leased assets are consumed.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.12 Leases (continued)

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Bank uses its incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprises of fixed lease payments (including in-substance fixed payments), less any lease incentives

The lease liability is presented as a separate line in the statement of financial position. The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method and by reducing the carrying amount to reflect the lease payments made).

The Bank re-measures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- the lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using the initial discount rate (unless the lease payments change is due to a change in floating interest rate, in which case a revised discount rate is used).
- a lease contract is modified, and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Bank expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The right-of-use assets are presented as a separate line in the statement of financial position.

The Bank applies IAS 36 to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss as described in the 'Property, plant and equipment' policy.

Variable rents that do not depend on an index or rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs and are included in the statement of the profit or loss.

#### 3.13 Interest income and expense

Interest income and expense for all interest-bearing financial instruments are recognised in profit or loss using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

### **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### **3.14 Fee and commission income**

Fee and commission income and expense that are integral to the effective interest rate on a financial asset or financial liability are included in the effective interest rate.

Other fee and commission income, which includes fees and commissions from ledger fees, money transfers, low balance fees, statement fees, unpaid cheques charges, ATM commissions, letters of credit fees, letters of guarantee, telegraphic transfer fees, fees charged for services like development of the Electronic Voucher Management System, and other fees and commissions is recognised as the related services are performed. If a loan commitment is not expected to result in the draw-down of a loan, then the related loan commitment fee is recognised on a straight-line basis over the commitment period. Fee and commission income is recognised at an amount that reflects the consideration to which the Bank expects to be entitled in exchange for providing the services.

A contract with a customer that results in a recognised financial instrument in the Bank's financial statements may be partially in the scope of IFRS 9 and partially in the scope of IFRS 15. If this is the case, then the Bank first applies IFRS 9 to separate and measure the part of the contract that is in the scope of IFRS 9 and then applies IFRS 15 to the residual. The performance obligations, as well as the timing of their satisfaction, are identified, and determined, at the inception of the contract. The Bank's revenue contracts do not include multiple performance obligations.

When the Bank provides a service to its customers, consideration is invoiced and generally due immediately upon satisfaction of a service provided at a point in time or at the end of the contract period for a service provided over time.

The Bank has generally concluded that it is the principal in its revenue arrangements because it typically controls the services before transferring them to the customer.

Other fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.

#### **3.15 Net trading income**

Net trading income and foreign exchange income comprises gains and losses relating to trading assets and liabilities and includes all realised and unrealised fair value changes and foreign exchange differences. Net gains or losses on derivative financial instruments measured at fair value through profit or loss are also included in net trading.

#### **3.16 Financial guarantees, acceptances and letters of credit**

To meet the financial needs of customers, the Bank enters into various irrevocable commitments and contingent liabilities. These consist of financial guarantees, Acceptances and letters of credit and other commitments to lend. Even though these obligations may not be recognized on the statement of financial position, they contain credit risk and therefore form part of the overall credit risk of the bank. All these are accounted for as off-balance sheet transactions and disclosed as contingent liabilities.

#### **3.17 Intangible assets**

Intangible assets are stated at cost less accumulated amortisation and any accumulated impairment losses. The cost of the intangible assets is the value of consideration given to acquire the assets and the value of other directly attributable costs incurred in bringing the assets to the location and condition necessary for their intended service. Intangible assets are amortised over their useful economic life.

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised over their useful lives. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year-end.



### **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### **3.17 Intangible assets**

Changes in the expected useful life, or the expected pattern of consumption of future economic benefits embodied in the asset, are accounted for by changing the amortisation period or methodology, as appropriate, which are then treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in operating expenses in profit or loss.

Amortisation is calculated using the straight-line method to write down the cost of intangible assets to their residual values over their estimated useful lives, as follows:

|                   |         |
|-------------------|---------|
| Computer software | 5 years |
|-------------------|---------|

### **4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS**

In preparing the financial statements the Bank makes estimates and assumptions that could affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and are based on factors such as historical experience and current best estimates of uncertain future events that are believed to be reasonable under the circumstances.

#### **a) Credit impairment losses on loans and advances**

The Bank assesses its impairment for the purpose of IFRS reporting using the 'forward-looking' Expected Credit Loss (ECL) model in line with provisions of IFRS 9 - Financial Instrument. The bank records an allowance for expected losses for all loans and other debt financial assets not held at FVPL, together with loan commitments and financial guarantee contracts. The allowance is based on the expected credit losses associated with the probability of default in the next twelve months unless there has been a significant increase in credit risk since origination, in which case, the allowance is based on the probability of default over the life of the asset. The measurement of expected credit losses is based on the product of the instrument's probability of default (PD), loss given default (LGD), and exposure at default (EAD), discounted to the reporting date using the effective interest rate.

#### **b) Fair value of financial instruments**

The fair value of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using valuation techniques. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of those that sourced them.

All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own credit risk and counterparty risk), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

#### **c) Taxation**

The Bank is subjected to several taxes and levies by various government and quasi- government regulatory bodies. As a rule of thumb, the Bank recognizes liabilities for the anticipated tax /levies payable with utmost care and diligence. However, significant judgment is usually required in the interpretation and applicability of those taxes /levies. Should it come to the attention of management, in one way or the other, that the initially recorded liability was erroneous, such differences will impact on the income and liabilities in the period in which such differences are determined.

#### **4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)**

##### **c) Taxation (Continued)**

The recognition of deferred tax asset relies on an assessment of the probability and sufficiency of future taxable profit, future reversals of existing taxable temporary differences and ongoing tax planning and strategies. The judgment takes into consideration the effect of both positive and negative evidence, including historical financial performance, projections of future taxable income and future reversals of existing taxable temporary differences. The Directors have not recognised deferred tax asset due to uncertainty of the timing of the profits against which accumulated tax loss can be utilised.

##### **d) Determination of incremental borrowing rate used for discounting lease liability**

The incremental borrowing rate is defined by IFRS 16 as the rate of interest that a lessee would have to pay to borrow, over a similar term and with a similar security, the funds necessary to obtain an asset of a similar value to the cost of the right-of-use asset in a similar economic environment. The effective borrowing rate used for discounting the future lease payments to present value was determined by using the Tanzania open market interbank lending rates from a corresponding bank of similar maturity profiles with the outstanding lease terms in addition to the Bank's risk.

#### **5. FINANCIAL RISK MANAGEMENT**

The Bank's business involves taking on risks in a targeted manner and managing them professionally. The core functions of the Bank's risk management are to identify all key risks for the Bank, measure these risks, manage the risk positions and determine capital allocations. The Bank regularly reviews its risk management policies and systems to reflect changes in markets, products and best market practice.

The Bank's aim is to achieve an appropriate balance between risk and return and minimize potential adverse effects on the Bank's financial performance. The Bank defines risk as the possibility of losses or profits foregone, which may be caused by internal or external factors.

Risk management is carried out by a Risk Department under policies approved by the Board of Directors. Risk department identifies, evaluates and hedges financial risks in close co-operation with the Bank's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk and credit risk. In addition, internal audit is responsible for the independent review of risk management and the control environment.

The risks arising from financial instruments to which the Bank is exposed are financial risks, which includes credit risk, liquidity risk and market risk.

##### **5.1 Credit risk**

Credit risk is the risk of suffering financial loss, should any of the Bank's customers, clients or market counterparties fail to fulfil their contractual obligations to the Bank. Credit risk arises mainly from interbank, commercial and consumer loans and advances to customers (both commercial and consumers), credit cards, and loan commitments arising from such lending activities, but can also arise from credit enhancement provided, financial guarantees, letters of credit, endorsements and acceptances.

The Bank is also exposed to other credit risks arising from investments in debt securities such as treasury bills and other exposures arising from its trading activities ('trading exposures'), including non-equity trading portfolio assets, derivatives and settlement balances with market counterparties and reverse repurchase loans.

Credit risk is the single largest risk for the Bank's business; management therefore carefully manages the exposure to credit risk. The credit risk management and control are centralized in a credit risk management team, which reports to the Board of Directors and management regularly.

## **5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

### **5.1.1 Credit risk measurement**

#### **Loans and advances (including loan commitments and guarantees)**

The estimation of credit exposure for risk management purposes is complex and requires the use of models as the exposure varies with changes in market conditions expected cash flows and the passage of time. In measuring credit risk of loans and advances (including loan commitments and guarantees) to various counterparties, the Bank considers the credit worthiness and financial capacity of the obligor to pay or meet contractual obligations, current exposures to the counter party/obligor and its likely future developments, credit history of the counterparty/obligor; and the likely recovery ratio in case of default obligations-value of collateral and other ways out. Our credit exposure comprises wholesale and retail loans and advances and debt securities. The Bank's policy is to lend principally on the basis of our customers' repayment capacity through quantitative and qualitative evaluation. However, we strive to ensure that our loans are backed by collateral to reflect the risk of the obligors and the nature of the facility.

In the estimation of credit risk, the Bank estimates the following parameters: Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD).

#### **Probability of Default (PD)**

This is the probability that an obligor or counterparty will default over a given period, usually one year. To measure expected credit loss, the bank develops a 12-month PD or equivalent (used in Stage 1 provisioning) and a lifetime PD or equivalent (used for Stages 2 and 3 provisioning). The PD is used to reflect the current expectation of default and considers available reasonable and supportive forwarding-looking information.

#### **Loss Given Default (LGD)**

LGD is defined as the portion of the loan determined to be irrecoverable at the time of loan default (1 – recovery rate). Bank's methods for estimating LGD includes both quantitative and qualitative factors which are adjusted for forward looking information to measure lifetime expected credit losses.

#### **Exposure at Default (EAD)**

This represents the amount that is outstanding at the point of default. Its estimation includes the drawn amount and expected utilization of the undrawn commitment at default.

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)****5.1.2 Credit rating of counterparty/obligator**

The Bank adopts a two-dimensional approach to the assessment of credit risk in the Risk Rating Process for all obligors.

Obligor are assigned an Obligor Risk Rating (ORR) while a Facility Risk Rating (FRRs) is assigned to facilities. However certain obligors, retail and commercial loans applicants that do not have a risk rating, must access credit through product programmes while those that have credit ratings can access through the individually assessed credit window. Scoring system is used for consumer loans whereby loans that achieve a predetermined minimum score are approved.

Inputs used to determine obligor risk ratings (ORRs) are derived based on quantitative and qualitative factors. The quantitative factors are primarily based on a metrics that uses information on the obligor's financial position while the qualitative factors include:

- Management quality
- Industry risks
- Company profile
- Economic factors

The integrity of the Bank's portfolio management process is dependent on accurate and timely risk ratings. Deterioration in credit risks is quickly identified and communicated to facilitate prompt action. The rating is reviewed on a periodic basis and this is reflected in the management of such portfolio. The default also leads to prevention of further drawdown while steps are taken to recover the outstanding balance and/or realise the collateral.

Deterioration in credit risk are identified based on factors such as:

- Ratings downgrade
- Missed payments
- Non-compliance with loan covenants
- Deterioration of quality/value of collateral

All risk rating processes are reviewed and validated periodically to ensure relevance to business realities, and relate to loans and advances to customers, loans and advances to banks, financial assets held for trading and investment securities. External ratings may also be obtained where such is available. The Risk Rating buckets and definitions are as highlighted below:

**UBA Risk Buckets and Definition**

| Description                | Rating Bucket | Range of Scores | Risk Range | Risk Range (Description) |
|----------------------------|---------------|-----------------|------------|--------------------------|
| Extremely Low Risk         | AAA           | 1.00-1.99       | 90%-100%   | Low Risk Range           |
| Very Low Risk              | AA            | 2.00-2.99       | 80%-89%    |                          |
| Low Risk                   | A             | 3.00-3.99       | 70%-79%    |                          |
| Acceptable Risk            | BBB           | 4.00-4.99       | 60%-69%    | Acceptable Risk Range    |
| Moderately High Risk       | BB            | 5.00-5.99       | 50%-59%    |                          |
| High Risk                  | B             | 6.00-6.99       | 40%-49%    | High Risk Range          |
| Very High Risk             | CCC           | 7.00-7.99       | 30%-39%    |                          |
| Extremely High Risk        | CC            | 8.00-8.99       | 0%-29%     | Unacceptable Risk Range  |
| High Likelihood of Default | C             | 9.00-9.99       | Below 0%   |                          |
| Default                    | D             | Above 9.99      | Below 0%   |                          |

The risk ratings are a primary tool in the review and decision making in the credit process. The Bank does not lend on unsecured basis to obligors that are below investment grade (BB and above). The Bank will not lend to obligors in the unacceptable risk range.

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)****5.1.3 Incorporation of forward-looking information**

In its ECL models, the Bank relies on a broad range of forward-looking information as economic inputs, such as interest rate, inflation and interbank lending.

The inputs and models used for calculating ECLs may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material.

Tanzania interbank lending rate was the most correlated variable and the Bank's decision to select it was guided by the bank's financial market experience, Bank of Tanzania monetary policy statements, analysis of market fundamentals and the trend of various key economic factors that may have a direct and indirect effect on the interbank money market. The Bank did not have exposures benchmarked on LIBOR and no material impact is expected on pricing of the Bank's credit exposures.

**5.1.4 Measurement of ECL**

IFRS 9 outlines a 'three-stage model' for impairment based on changes in credit quality since initial recognition summarised below:

**Bank's internal rating scale**

| S/N | Category        | Days past due | ECL Basis    | Stage   | Prudential Classification   |
|-----|-----------------|---------------|--------------|---------|-----------------------------|
| 1   | Performing      | 0-30          | 12months ECL | Stage 1 | Current                     |
| 2   | Underperforming | 31-90         | Lifetime ECL | Stage 2 | Especially Mentioned        |
| 3   | Non- Performing | >91           | Lifetime ECL | Stage 3 | Substandard, doubtful, loss |

During the year the bank changed the consultant for the ECL model, which led to changes in some assumptions and judgments, such as, an addition in loan segmentation, which affects PD. Collateral values are higher than Exposure at Default (EAD) due to the decreased loan outstanding balance, resulting in lower or Zero LGD.

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Bank considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the bank's historical experience and expert credit assessment and including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- The remaining lifetime PD as at the reporting date; with
- The remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

The Bank's process to assess changes in credit risk shall be multifactor and shall have three main categories: Primary indicators: incorporates a quantitative element, Secondary indicators and backstop' indicators

**Primary indicators**

The quantitative element is the primary indicator of significant increases in credit risk, with the qualitative element playing a secondary role. The quantitative element is calculated based on:

a) The change in lifetime PDs by comparing:

- the remaining lifetime PD as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated based on facts and circumstances at the time of initial recognition of the exposure

## 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 5.1.4 Measurement of ECL (continued)

#### Primary indicators (continued)

b) Movement along the rating bands:

- the rating as at the reporting date; with
- the rating that was assigned at the time of initial recognition of the exposure

The bank considers the following as indicators of a significant increase in credit risk:

- For investment grade - one band out of investment grade
- For speculative grade - one band for instruments rated below B and two notches for instruments rated B and above (but not investment grade)

#### Secondary indicators (Qualitative Element)

In general, qualitative factors that are indicative of an increase in credit risk are reflected in PD models on a timely basis and thus are included in the quantitative assessment and not in a separate qualitative assessment. However, if it is not possible to include all current information about such qualitative factors in the quantitative assessment, they are considered separately in a qualitative assessment as to whether there has been a significant increase in credit risk. If there are qualitative factors that indicate an increase in credit risk that have not been included in the calculation of PDs used in the quantitative assessment, the bank recalibrates the PD or otherwise adjusts its estimate when calculating ECLs.

Regardless however, the Bank considers the following as evidence of significant increase in credit risk:

- Loan is on a watch list
- Deterioration of relevant credit risk drivers for an individual obligor (or pool of obligors);
- Expectations of forbearance or restructuring due to financial difficulties;
- Evidence that full repayment of principal or interest without realization of collateral is unlikely, regardless of the number of days past due;
- Deterioration of credit worthiness due to factors other than those listed above.

#### Backstop indicator

Instruments which are more than 30 days past due may be credit-impaired. There is a rebuttable presumption that the credit risk has increased significantly if contractual payments are more than 30 days past due; this presumption shall be applied unless the bank has reasonable and supportable information demonstrating that the credit risk has not increased significantly since initial recognition

The Bank has not used the low credit risk exemption for any financial instruments in the year ended 31 December 2022.

#### Grouping of the instruments for losses measured on a collective basis

For expected credit loss provision modelled on a collective basis, a grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a group to be statistically credible. To achieve this all the bank's financial assets have been grouped into four categories namely: Corporate, Retail, Commercial and Public Sector;

- a) Corporate: This segment of the portfolio contains loans to very large corporate
- b) Retail: This segment of the portfolio contains loans, advances and off-balance sheet exposure to individuals and entities classified by the bank as non- corporate.
- c) Commercial: This segment contains loans to other corporate entities with the maximum defined revenue threshold as clarified in the credit policy manual.
- d) Public Sector: This segmented of the portfolio contains financial instruments (loans and off-balance sheet exposures) to the Government owned entities.

The appropriateness of grouping is mentioned and reviewed on a periodic basis by the credit risk team.

UNITED BANK FOR AFRICA (TANZANIA) LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1.5 Stress testing**

The following table breaks down impact of different scenario to the bank's credit risk given changes in probability of default.

**(a) Industry Sectors**

| <b>ECL</b>                   | <b>Due from<br/>banks<br/>TZS'000</b> | <b>Government<br/>securities<br/>TZS'000</b> | <b>Wholesale<br/>and retail<br/>trade<br/>TZS'000</b> | <b>Individuals<br/>TZS'000</b> | <b>Others<br/>TZS'000</b> | <b>Total<br/>TZS'000</b> |
|------------------------------|---------------------------------------|--|---|--------------------------------|---------------------------|--------------------------|
| Worse case (30% up on PD)    | 4,084                                 | 8,738  | 715   | 5,257                          | 210                       | 19,004                   |
| Base case                    | 25,175                                | 13,089                                       | 370   | 58,425                         | 9,903                     | 106,963                  |
| Best case 1 (15% down on PD) | 1,201                                 | 4,369  | 358   | 2,629                          | 353                       | 8,909                    |
| Best case 1 (30% down on PD) | 4,084                                 | 8,538  | 966   | 7,097                          | 501                       | 21,186                   |
|                              | <u>34,544</u>                         | <u>34,733</u>                                | <u>2,409</u>  | <u>73,409</u>                  | <u>10,967</u>             | <u>156,062</u>           |
| <b>31 December 2021</b>      |                                       |  |   |                                |                           |                          |
| Worse case (30% up on PD)    | 4,206                                 | 9,087  | 730   | 5,783                          | 197                       | 20,004                   |
| Base case                    | 25,930                                | 13,613                                       | 377   | 64,268                         | 9,309                     | 113,497                  |
| Best case 1 (15% down on PD) | 1,237                                 | 4,544  | 365   | 2,892                          | 332                       | 9,369                    |
| Best case 1 (30% down on PD) | 4,206                                 | 8,879  | 985   | 7,807                          | 471                       | 22,349                   |
|                              | <u>35,580</u>                         | <u>36,122</u>                                | <u>2,457</u>  | <u>80,749</u>                  | <u>10,309</u>             | <u>165,218</u>           |

UNITED BANK FOR AFRICA (TANZANIA) LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1.5 Concentration of risks of financial assets with credit risk exposure**

The following table breaks down the Bank's credit exposure at carrying amounts (without taking into account any collateral held or other credit support), as categorized by the industry sectors of the Bank's counterparties.

**(b) Industry Sectors**

|  | <b>Government<br/>institutions<br/>TZS'000</b> | <b>Financial<br/>institutions<br/>TZS'000</b> | <b>Wholesale<br/>and retail<br/>trade<br/>TZS'000</b> | <b>Individuals<br/>TZS'000</b> | <b>Others<br/>TZS'000</b> | <b>Total<br/>TZS'000</b> |
|--|--|---|---|--------------------------------|---------------------------|--------------------------|
| <b>31 December 2022</b>                  |  |   |   |                                |                           |                          |
| Balances with Bank of Tanzania           | 12,481,667                                     | -   | -   | -                              | -                         | 12,481,667               |
| Placements and balances with other banks | -  | 6,498,246                                     | -   | -                              | -                         | 6,498,246                |
| Loans and advances to customers          | -  | -   | 23,485,895  | 44,282,017                     | -                         | 67,767,912               |
| Government securities                    | 52,468,896                                     | -   | -   | -                              | -                         | 52,468,896               |
| Other assets (excluding prepayments)     | -  | -   | -   | -                              | 83,903,366                | 83,903,366               |
|  | <u>64,950,563</u>                              | <u>6,498,246</u>                              | <u>23,485,895</u>                                     | <u>44,282,017</u>              | <u>83,903,366</u>         | <u>223,120,087</u>       |
| <b>31 December 2021</b>                  |  |   |   |                                |                           |                          |
| Balances with Bank of Tanzania           | 15,835,406                                     | -   | -   | -                              | -                         | 15,835,406               |
| Placements and balances with other banks | -  | 36,032,672                                    | -   | -                              | -                         | 36,032,672               |
| Loans and advances to customers          | -  | -   | 22,493,665  | 49,214,406                     | -                         | 71,708,071               |
| Government securities                    | 28,670,579                                     | -   | -   | -                              | -                         | 28,670,579               |
| Other assets (excluding prepayments)     | -  | -   | -   | -                              | 16,800,970                | 16,800,970               |
|  | <u>44,505,985</u>                              | <u>36,032,672</u>                             | <u>22,493,665</u>                                     | <u>49,214,406</u>              | <u>16,800,970</u>         | <u>169,047,698</u>       |



**5. FINANCIAL RISK MANAGEMENT (CONTINUED)****5.1.5 Concentration of risks of financial assets with credit risk exposure (Continued)****(a) Industry sectors (continued)**

Credit risk exposures relating to off-balance sheet items all relating to wholesale and retail trade are as follows:

|                         | <b>Wholesale and<br/>retail trade<br/>TZS '000</b> |
|-------------------------|--|
| <b>31 December 2022</b> |  |
| Financial guarantees    | 614,602,740  |
| Credit commitments      | 6,009,364  |
|                         | <u>620,612,104</u>                                 |
| <b>31 December 2021</b> |  |
| Financial guarantees    | 948,030,305  |
| Credit commitments      | 4,374,510  |
|                         | <u>952,404,815</u>                                 |

**(b) Geographical concentration**

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorized by geographical region as at 31 December 2022. For this table, the Bank has allocated exposures to regions based on the country of domicile of its counterparties.

|  | <u>Tanzania</u><br>TZS'000 | <u>USA</u><br>TZS'000   | <u>Others</u><br>TZS'000 | <u>Total</u><br>TZS'000   |
|--|----------------------------|-------------------------|--------------------------|---------------------------|
| Balances with Bank of Tanzania           | 16,707,543                 | -                       | -                        | 16,707,543                |
| Placements and balances with other banks | 6,498,246                  | -                       | -                        | 6,498,246                 |
| Investment securities                    | 52,468,896                 | -                       | -                        | 52,468,896                |
| Loans and advances to customers          | 67,767,912                 | -                       | -                        | 67,767,912                |
| Other assets (excluding prepayments)     | 83,906,877                 | -                       | -                        | 83,906,877                |
| <b>As at 31 December 2022</b>            | <u><b>227,349,475</b></u>  | <u>-</u>                | <u>-</u>                 | <u><b>227,349,475</b></u> |
| Balances with Bank of Tanzania           | 15,835,406                 |                         |                          | 15,835,406                |
| Placements and balances with other banks | 31,919,767                 | 1,002,798               | 3,110,107                | 36,032,672                |
| Investment securities                    | 28,670,579                 | -                       | -                        | 28,670,579                |
| Loans and advances to customers          | 71,708,071                 | -                       | -                        | 71,708,071                |
| Other assets (excluding prepayments)     | 16,800,970                 | -                       | -                        | 16,800,970                |
| <b>As at 31 December 2021</b>            | <u><b>164,934,793</b></u>  | <u><b>1,002,798</b></u> | <u><b>3,110,107</b></u>  | <u><b>169,047,698</b></u> |

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1.6 Credit quality disclosure**

**(a) Loss allowance**

The loss allowance recognised in the period is impacted by a variety of factors as described below:

- Transfer between stage 1 and stage 2 or due to financial instruments experiencing significant increases or decreases of credit risk or becoming credit-impaired in the period and consequent "Step up" or "step down" between 12 month and lifetime ECL.
- Additional allowance for new financial instruments recognized during the period as well as releases for financial instruments de-recognized in the period.
- Impacts on the measurements of ECL due changes to models and assumptions.
- Foreign exchange retranslation for assets denominated in foreign currencies and other movements; and
- Financial assets derecognized during the period and write-off of allowances related to assets that were written off during the period.

The following table explain the changes in the loss allowances between the beginning and the end of the annual period to these factors

**(i) Customer loans and advances**

|  | <b>Stage 1<br/>TZS'000</b> | <b>Stage 2<br/>TZS'000</b> | <b>Stage 3<br/>TZS'000</b> | <b>Total<br/>TZS'000</b> |
|--|----------------------------|----------------------------|----------------------------|--------------------------|
| <b>Loss allowance at 1 Jan 2022</b>    | 25,115                     | -                          | 295,022                    | 320,137                  |
| Transfers in (out) of stage 3          | -                          | 10,031                     | (10,031)                   | -                        |
| New assets originated or purchased     | 2,183                      |                            |                            | 2,183                    |
| Write -offs/reversals                  | -                          | -                          | (164,384)                  | (164,384)                |
| Increases due to change in credit risk | -                          | -                          | 146,599                    | 146,599                  |
|  | (17,319)                   | -                          | -                          | (17,319)                 |
| <b>ECL at 31 December 2022</b>         | <b>9,979</b>               | <b>10,031</b>              | <b>267,206</b>             | <b>287,216</b>           |
| <b>Loss allowance at 1 Jan 2021</b>    | <b>176,575</b>             | <b>296</b>                 | <b>156,089</b>             | <b>332,960</b>           |
| Change in the loss allowance           | -                          | -                          | -                          | -                        |
| New assets originated or purchased     | 42,510                     |                            |                            | 42,510                   |
| Transfers in (out) of stage 1          | 394                        | -                          | (394)                      | -                        |
| Transfers in (out) of stage 2          | -                          | -                          | -                          | -                        |
| Transfers in (out) of stage 3          | 9,400                      | -                          | (9,400)                    | -                        |
| Write -offs/reversals                  | -                          | -                          | -                          | -                        |
| Increases due to change in credit risk | 8,266                      | -                          | 178,839                    | 187,105                  |
| Decreases due to change in credit risk | (212,030)                  | (296)                      | (-30,112)                  | (242,438)                |
| Foreign exchange and other movements   | -                          | -                          | -                          | -                        |
| <b>ECL at 31 December 2021</b>         | <b>25,115</b>              | <b>-</b>                   | <b>295,022</b>             | <b>320,137</b>           |

The movement of loan book for the year has been mainly influenced by repayments whose movement is TZS 15,136 decline indicated in the table. Newly booked loans had TZS 2 million ECL which per our assessment we found it to be insignificant to disclose.

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)****5.1.6 Credit quality disclosure (continued)****(ii) ECLs for Investment Securities**

|                                    | <b>2022</b>    | <b>2021</b>    |
|------------------------------------|----------------|----------------|
|                                    | <b>Stage 1</b> | <b>Stage 1</b> |
|                                    | <b>TZS'000</b> | <b>TZS'000</b> |
| ECL allowance as at 01 January     | 16,036         | 1,758          |
| New assets originated or purchased | 18,000         | 17,300         |
| Asset de recognised                | (4,911)        | (3,049)        |
| <b>At 31 December</b>              | <b>29,125</b>  | <b>16,036</b>  |

**(iii) ECLs for placements and balance with other banks**

|                                | <b>2022</b>    | <b>2021</b>    |
|--------------------------------|----------------|----------------|
|                                | <b>Stage 1</b> | <b>Stage 1</b> |
|                                | <b>TZS'000</b> | <b>TZS'000</b> |
| ECL allowance as at 01 January | 33,183         |                |
| New assets originated          | 4,065          | 37,116         |
| Assets derecognised            | (29,240)       | (3,933)        |
| <b>At 31 December</b>          | <b>8,008</b>   | <b>33,183</b>  |

|  | <b>2022</b>    | <b>2021</b>    |
|--|----------------|----------------|
|  | <b>Stage 1</b> | <b>Stage 1</b> |
|  | <b>TZS'000</b> | <b>TZS'000</b> |
| ECL allowance as at 01 January                                 | 25,597         | 19,556         |
| New exposures  | 2,350          | 8,391          |
| Exposure derecognised or matured/lapsed (excluding write-offs) | (12,253)       | (2,350)        |
| <b>At 31 December</b>  | <b>15,694</b>  | <b>25,597</b>  |

**(b) Reconciliation of gross carrying amount**

The following table further explain changes in the gross carrying amount of the financial instruments to help explain the significance of the changes in the loss allowance for the financial instruments as discussed above. It also contains analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognised. The gross carrying amount of financial assets below also represents the Bank's maximum exposure of credit risk on these assets.

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)****5.1.6 Credit quality disclosure (continued)****(b) Reconciliation of gross carrying amount (continued)****(i) Customer loans and advances**

|   | Stage 1<br>TZS'000 | Stage 2<br>TZS'000 | Stage 3<br>TZS'000 | Total<br>TZS'000  |
|---|--------------------|--------------------|--------------------|-------------------|
| <b>Gross carrying amount as at 1 January 2022</b> | <b>56,820,789</b>  | <b>25,590</b>      | <b>15,181,829</b>  | <b>72,028,208</b> |
| New assets originated                             | 29,541,509         | 1,331,050          | 5,531,461          | 36,404,018        |
| Repayments  | (34,803,861)       | (2,198,128)        | (2,774,589)        | (39,776,578)      |
| <b>Transfers:</b>                                 |                    |                    |                    |                   |
| Transfers in (out) of stage 3                     | -                  | 16,144,804         | (16,144,804)       | -                 |
| Write-offs/reversals                              | -                  | -                  | (164,384)          | (164,384)         |
| <b>Gross carrying at 31/12/2022</b>               | <b>51,558,435</b>  | <b>15,303,316</b>  | <b>1,629,512</b>   | <b>68,491,263</b> |
| <b>Gross carrying amount as at 1 January 2021</b> | <b>53,207,196</b>  | <b>2,932,964</b>   | <b>156,089</b>     | <b>56,296,249</b> |
| New assets originated                             | 41,063,289         | 25590              | 15,067,194         | 56,156,073        |
| Repayments  | (37,460,250)       | (2,932,964)        | (30,900)           | (40,424,114)      |
| <b>Transfers:</b>                                 |                    |                    |                    |                   |
| Transfers in (out) of stage 1                     | 1154               | -                  | (1,154)            | -                 |
| Transfers in (out) of stage 3                     | 9,400              | -                  | (9,400)            | -                 |
| <b>Gross carrying at 31/12/2021</b>               | <b>56,820,789</b>  | <b>25,590</b>      | <b>15,181,829</b>  | <b>72,028,208</b> |

**(ii) Placements and balances with other banks**

|  | 2022<br>Stage 1<br>TZS'000 | 2021<br>Stage 1<br>TZS'000 |
|--|----------------------------|----------------------------|
| <b>Gross carrying amount as at 1 January</b>         | <b>35,065,855</b>          | <b>61,199,321</b>          |
| New assets originated or purchased                   | 116,555,020                | 571,199,321                |
| Assets derecognised or repaid (excluding write offs) | (145,114,622)              | (596,616,800)              |
| <b>At 31 December</b>                                | <b>6,506,253</b>           | <b>35,065,855</b>          |
| Loss allowance as at 31 December                     | (8,008)                    | (33,183)                   |
| <b>At 31 December</b>                                | <b>6,498,246</b>           | <b>36,032,672</b>          |

**(iii) Investment securities**

|  | 2022<br>Stage 1<br>TZS'000 | 2021<br>Stage 1<br>TZS'000 |
|--|----------------------------|----------------------------|
| <b>Gross carrying amount as at 1 January</b>         | <b>28,686,614</b>          | <b>24,007,148</b>          |
| <b>New assets originated or purchased</b>            | <b>104,204,108</b>         | <b>36,609,466</b>          |
| Assets derecognised or repaid (excluding write offs) | (80,392,700)               | (31,930,000)               |
| <b>Gross carrying amount at 31 December</b>          | <b>52,498,021</b>          | <b>28,686,614</b>          |

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1.6 Credit quality disclosure (continued)**

**(b) Reconciliation of gross carrying amount (continued)**

**(iv) Guarantee and letter of credits**

|   | <b>2022</b>               | <b>2021</b>               |
|---|---------------------------|---------------------------|
|   | <b>Stage 1</b>            | <b>Stage 1</b>            |
|   | <b>TZS'000</b>            | <b>TZS'000</b>            |
| <b>Gross carrying amount as at 1 January</b>                      | 945,309,575               | 860,128,667               |
| New exposures   | 120,284,132               | 100,282,132               |
| Exposure derecognised or matured/lapsed<br>(excluding write-offs) | (444,965,909)             | (15,120,780)              |
| <b>At 31 December</b>   | 620,627,798               | 945,309,575               |
| Loss allowance as at 31/12/2022                                   | (15,694)                  | (25,597)                  |
| <b>Balance as at 31 December</b>                                  | <u><u>620,612,104</u></u> | <u><u>945,283,978</u></u> |

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1.6 Credit quality disclosure (Continued)**

*(b) The table below shows the credit quality by class of asset for all financial assets exposed to credit risk*

|                               | 31 December 2022                           |   |                                  | 31 December 2021                           |   |                                  |
|-------------------------------|--|---|----------------------------------|--|---|----------------------------------|
|                               | Loans and advances to customers<br>TZS'000 | Placements and balances with other banks<br>TZS'000 | Investment Securities<br>TZS'000 | Loans and advances to customers<br>TZS'000 | Placements and balances with other banks<br>TZS'000 | Investment Securities<br>TZS'000 |
| Neither past due nor impaired | 51,558,435                                 | 6,506,253   | 52,498,021                       | 56,820,789                                 | 36,065,855  | 28,686,615                       |
| Past due but not impaired     | 15,303,316                                 | -   | -                                | 25,590                                     | -   | -                                |
| Impaired                      | 1,629,512                                  | -   | -                                | 15,181,829                                 | -   | -                                |
| <b>Gross</b>                  | <u>68,491,263</u>                          | <u>6,506,253</u>                                    | <u>52,498,021</u>                | <u>72,028,208</u>                          | <u>36,065,855</u>                                   | <u>28,686,615</u>                |
| Less: Expected credit loss    | <u>(287,216)</u>                           | <u>(8,008)</u>                                      | <u>(29,125)</u>                  | <u>(320,137)</u>                           | <u>(33,183)</u>                                     | <u>(16,036)</u>                  |
| <b>Net</b>                    | <u><u>68,204,048</u></u>                   | <u><u>6,498,246</u></u>                             | <u><u>52,468,896</u></u>         | <u><u>71,708,071</u></u>                   | <u><u>36,032,672</u></u>                            | <u><u>28,670,579</u></u>         |
| Portfolio allowance           | (20,010)                                   | (8,008)   | (29,125)                         | (25,115)                                   | (33,183)  | (16,036)                         |
| Individually impaired         | <u>(267,205)</u>                           | <u>-</u>  | <u>-</u>                         | <u>(295,022)</u>                           | <u>-</u>  | <u>-</u>                         |
| <b>Total</b>                  | <u><u>(287,216)</u></u>                    | <u><u>(8,008)</u></u>                               | <u><u>(29,125)</u></u>           | <u><u>(320,137)</u></u>                    | <u><u>(33,183)</u></u>                              | <u><u>(16,036)</u></u>           |

*Loans and advances neither past due nor impaired*

The Bank classifies loans and advances under this category for those exposures that are up to date and in line with contractual agreements. Such loans would have demonstrated financial conditions, risk factors and capacity to repay that are acceptable. These exposures will normally be maintained largely within approved product programs with no signs of impairment or distress. These exposures are categorised as normal accounts in line with The Banking and Financial Institutions (Management of Risk Assets) Regulations, 2014.

*Loans and advances past due but not impaired*

Late processing and other administrative delays on the side of the borrower can lead to a financial asset being past due but not impaired. Therefore, loans and advances less than 90 days past due are not usually considered impaired, unless other information is available to indicate the contrary

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1.6 Credit quality disclosure (Continued)**

*Loans and advances to customers past due but not impaired*

|                         | Individuals |                   | Corporate         |                   |                   |
|-------------------------|-------------|-------------------|-------------------|-------------------|-------------------|
|                         | Overdrafts  | Term Loans        | Overdrafts        | Term Loans        | Total             |
|                         | TZS'000     | TZS'000           | TZS'000           | TZS'000           | TZS'000           |
| <b>31 December 2022</b> |             |                   |                   |                   |                   |
| Past due up to 30 days  | -           | 34,418,792        | 12,231,121        | 4,908,522         | 51,558,435        |
| Past due 30-60 days     | -           | 1,567,369         | -                 | -                 | 1,567,369         |
| Past due 60-90 days     | -           | 2,815,826         | 1,121,316         | 9,798,805         | 13,735,947        |
| <b>Total</b>            | <b>-</b>    | <b>38,801,988</b> | <b>13,352,436</b> | <b>14,707,327</b> | <b>66,861,752</b> |
| <b>31 December 2021</b> |             |                   |                   |                   |                   |
| Past due 60-90 days     | -           | 25,590            |                   |                   |                   |
| <b>Total</b>            | <b>-</b>    | <b>25,590</b>     | <b>-</b>          | <b>-</b>          | <b>-</b>          |

*Placement and balances with other banks*

The total gross amount of individually impaired placements and balances with other banks as at 31 December 2022 was nil (2021: nil). The Bank held treasury bills of maturity value of TZS 1,650 million (2021: TZS 4,150 million), as collateral against loans and advances to banks.

**Maximum exposure to credit risk before collateral held or other credit enhancements.**

33% of the total maximum exposure is derived from loans and advances to banks and customers (2021: 21%); 24% represents investments in government securities (2021: 17%).

The Directors are confident in the ability to continue to control and sustain minimal exposure of credit risk to the Bank from both its loan and advances portfolio and debt securities based on the following:

- 98% of the loans and advances portfolio is categorised in the top two grades of the internal rating system (2021: 79%); and
- 98% of the loans and advances portfolio are considered to be neither past due nor impaired (2021: 79%).

**Debt securities, treasury bills and other eligible bills**

The only financial investments held by the Bank are treasury bills and bonds issued by the Bank of Tanzania.

**5.1.7 Collateral and other credit enhancements**

The Bank employs a range of policies and practices to mitigate credit risk. The most common of these is accepting collaterals for funds advanced. The Bank has internal policies on the acceptability of specific classes of collateral or credit risk mitigation.

The Bank prepares a valuation of the collateral obtained as part of the loan origination process and this assessment is reviewed periodically. The principal collateral types for loan and advances are:

## UNITED BANK FOR AFRICA (TANZANIA) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.1.7 Collateral and other credit enhancements

- Mortgages over land and building and residential properties
- Charges over business assets as promises, inventory and account receivables.
- Charge over financial instruments such as debt securities and equities.
- Cash collateral

Longer term finance and lending to corporate entities are generally secured. Collateral held as security for financial assets other than loans and advances depends on the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured.

The Bank did not hold any financial instrument for which no loss allowance is recognised because of collateral at 31 December 2020. There were no changes in the Bank's collateral policy during the year.

##### 5.2 Market risk

The Bank takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and currency, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, and foreign exchange rates.

The market risks arising from trading and non-trading activities are concentrated in the Bank's treasury department and monitored regularly. Regular reports are submitted to the Board of Directors and management.

##### Market risk measurement techniques

The objective of market risk measurement is to manage and control market risk exposures within acceptable limits while optimising the return on risk. The principal measurement technique used to measure and control market risk is the stress tests as outlined below.

##### *Stress tests*

Stress tests provide an indication of the potential size of losses that could arise in extreme conditions. The stress tests carried out by treasury department includes: interest rate, credit, foreign exchange and liquidity risks, where stress movements are applied to each risk category to assess the overall impact and the Bank's capital resilience to different market risk factor shocks. The results of the stress tests are reviewed by the Asset and Liability Management Committee (ALCO) and reported to the Board of Directors. Below are the results of stress test in relation to interest rate and foreign exchange risk as at 31 December 2022.

##### 5.2.1 Foreign exchange risk - stress test

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily. The Bank's assets are typically funded in the same currency as that of the business transacted to eliminate foreign exchange exposure. However, the Bank maintains an open position within the tolerance limits approved by the Board within the Bank of Tanzania prescriptions.

Below is the estimated impact of 10% increase or decrease in value of the Tanzania Shilling against the major currency which is US Dollar with all other variables held constant, to the profit before tax.

|                                | 2022      | 2021      |
|--------------------------------|-----------|-----------|
|                                | TZS'000   | TZS'000   |
| Impact on Financial statements |           |           |
| Profit before tax +/-          | 5,130,081 | 1,102,850 |
| Equity +/-                     | 3,591,059 | 771,995   |

The table below summaries the Bank's exposure to foreign currency exchange rate risk as at 31 December 2022. Included in the table are the Bank's financial instruments at carrying amount, categorized by currency.



**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.2.1 Foreign exchange risk (continued)**

**As at 31 December 2022**

|  | <b>USD</b>         | <b>EUR</b>       | <b>GBP</b>    | <b>OTHER</b>  | <b>TOTAL</b>       |
|--|--------------------|------------------|---------------|---------------|--------------------|
| <b>Assets (in TZS `000)</b>  |                    |                  |               |               |                    |
| Cash and balances with Bank of Tanzania                                | 2,776,863          | 1,443,412        | 24,194        | 29,116        | 4,273,585          |
| Loans and advances to customers  | 7,816,917          | -                | -             | -             | 7,816,917          |
| Other assets (excluding prepayments)                                   | 80,508,139         | -                | -             | -             | 80,508,139         |
| <b>Total financial assets</b>  | <b>91,101,918</b>  | <b>1,443,412</b> | <b>24,194</b> | <b>29,116</b> | <b>92,598,640</b>  |
| <b>Liabilities (in TZS `000)</b>                                       |                    |                  |               |               |                    |
| Deposits from banks  | 48,080,400         | -                | -             | -             | 48,080,400         |
| Deposits from customers  | 35,273,183         | 1,439,042        | 10,377        | -             | 36,722,602         |
| Other liabilities (excluding statutory deductions and deferred income) | 3,131,629          | 300              | -             | -             | 3,131,928          |
| <b>Total financial liabilities</b>                                     | <b>86,485,212</b>  | <b>1,439,341</b> | <b>10,377</b> | <b>-</b>      | <b>87,934,930</b>  |
| <br>   |                    |                  |               |               |                    |
| Net on-balance sheet financial position                                | <b>4,616,706</b>   | <b>4,071</b>     | <b>13,817</b> | <b>29,116</b> | <b>4,663,710</b>   |
| Off balance sheet  | <b>553,142,466</b> | -                | -             | -             | <b>553,142,466</b> |
| Credit commitments   | <b>5,408,427</b>   | -                | -             | -             | <b>5,408,427</b>   |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.2.1 Foreign exchange risk (continued)**

**As at 31 December 2021**

|  | <b>USD</b>        | <b>EUR</b>       | <b>GBP</b>    | <b>OTHER</b>     | <b>TOTAL</b>      |
|--|-------------------|------------------|---------------|------------------|-------------------|
| <b>Assets (in TZS '000)</b>  |                   |                  |               |                  |                   |
| Cash and balances with Bank of Tanzania                                | 10,276,284        | 36,125           | 1,011         | 13,247           | 10,326,667        |
| Loans and advances to banks  | 22,928,674        | 1,877,569        | 8,476         | 65,299           | 24,880,018        |
| Loans and advances to customers  | 10,622,121        | -                | -             | -                | 10,622,121        |
| Other assets (excluding prepayments)                                   | 435               | -                | -             | 3,021,054        | 3,021,489         |
| <b>Total financial assets</b>  | <b>43,827,514</b> | <b>1,913,694</b> | <b>9,487</b>  | <b>3,099,600</b> | <b>48,850,295</b> |
| <b>Liabilities (in TZS '000)</b>                                       |                   |                  |               |                  |                   |
| Deposits from banks  | 3,459,865         | -                | -             | -                | 3,459,865         |
| Deposits from customers  | 53,820,437        | 1,901,049        | 10,841        | -                | 55,732,327        |
| Other liabilities (excluding statutory deductions and deferred income) | 670,982           | 407              | -             | 15,217           | 686,606           |
| Lease Liabilities  |                   |                  |               |                  | -                 |
| <b>Total financial liabilities</b>                                     | <b>57,951,284</b> | <b>1,901,456</b> | <b>10,841</b> | <b>15,217</b>    | <b>59,878,798</b> |
| Net on-balance sheet financial position                                | (14,123,770)      | 12,238           | (1,354)       | 3,084,383        | (11,028,503)      |
| Off balance sheet  | 666,782,534       | -                | -             | -                | 666,782,534       |
| Credit commitments   | -                 | -                | -             | -                | -                 |

## **UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022**

#### **5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

##### **5.2.2 Interest rate risk**

Interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. The Board sets limits on the level of mismatch of interest rate re-pricing that may be undertaken, which is monitored daily.

##### **Interest rate risk - stress test**

The Bank monitors the impact of risks associated with the effect of fluctuations in prevailing interest rates. Increase or decrease in interest rates of 100 basis will lead to increase or decrease profit before tax by TZS 264million (2021: loss by TZS 937 million) and increase or decrease in equity account by TZS 172 million (2021: TZS 656 million). The model does not take into account any corrective action in response to interest rate movements, particularly in adverse situations.

The table below summarises the Bank's exposure to interest rate risk. It includes the Bank's financial instruments at carrying amounts, categorised by the earlier of contractual re-pricing or maturity dates. The Bank does not bear an interest rate risk on off balance sheet items.

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.2.2 Interest rate risk (Continued)**

| As at 31 December 2022   | Up to 1 month<br>Shs '000 | 1-3 months<br>Shs '000 | 3 - 12 months<br>Shs' 000 | 1 – 5 years<br>Shs '000 | Non-interest<br>bearing<br>Shs '000 | Total<br>Shs '000  |
|--|---------------------------|------------------------|---------------------------|-------------------------|-------------------------------------|--------------------|
| <b>Assets</b>  |                           |                        |                           |                         |                                     |                    |
| Cash and balances with Bank of Tanzania                                | -                         | -                      | -                         | -                       | 16,707,543                          | 16,707,543         |
| Loans and advances to banks  | 6,498,246                 | -                      | -                         | -                       | -                                   | 6,498,246          |
| Loans and advances to customers  | 7,256,487                 | 2,324,442              | 14,326,169                | 44,584,165              | -                                   | 68,491,263         |
| Investment Securities  | -                         | 7,951,981              | 32,176,107                | 12,340,809              | -                                   | 52,468,897         |
| Others assets  | 80,417,113                | -                      | -                         | -                       | 3,486,254                           | 83,903,366         |
| <b>Total financial assets</b>  | <b>94,171,846</b>         | <b>10,276,423</b>      | <b>46,502,276</b>         | <b>56,924,974</b>       | <b>20,193,797</b>                   | <b>228,069,316</b> |
| <b>Liabilities</b>   |                           |                        |                           |                         |                                     |                    |
| Deposits from banks  | 48,123,290                | -                      | -                         | -                       | -                                   | 48,123,290         |
| Deposits from customers  | 2,014,671                 | 1,748,589              | 4,771,266                 | 1,450                   | 142,453,536                         | 150,989,513        |
| Other liabilities (excluding statutory deductions and deferred income) | -                         | -                      | -                         | -                       | 4,394,239                           | 4,394,239          |
| Lease Liability  | 417,406                   | -                      | 18,790                    | 1,363,871               | -                                   | 1,800,067          |
| <b>Total financial liabilities</b>                                     | <b>50,555,368</b>         | <b>1,748,589</b>       | <b>4,790,056</b>          | <b>1,365,321</b>        | <b>146,847,774</b>                  | <b>205,307,109</b> |
| <b>Total interest re-pricing gap</b>                                   | <b>43,616,478</b>         | <b>8,527,833</b>       | <b>41,712,220</b>         | <b>55,559,653</b>       | <b>(126,653,977)</b>                | <b>22,762,207</b>  |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.2.2 Interest rate risk (Continued)**

| <b>As at 31 December 2021</b>  | <b>Up to 1<br/>month<br/>TZS '000</b> | <b>1 - 3<br/>months<br/>TZS '000</b> | <b>3 - 12<br/>months<br/>TZS' 000</b> | <b>1 - 5<br/>years<br/>TZS '000</b> | <b>Non-interest<br/>bearing<br/>TZS '000</b> | <b>Total<br/>TZS '000</b> |
|--|---------------------------------------|--------------------------------------|---------------------------------------|-------------------------------------|--|---------------------------|
| <b>Assets</b>  |                                       |                                      |                                       |                                     |  |                           |
| Cash and balances with Bank of Tanzania                                | -                                     | -                                    | -                                     | -                                   | 19,985,902                                   | 19,985,902                |
| Placements and balances with other banks                               | 36,032,672                            | -                                    | -                                     | -                                   | -  | 36,032,672                |
| Loans and advances to customers  | 14,079,863                            | 19,374                               | 5,070,682                             | 52,538,152                          | -  | 71,708,071                |
| Investment Securities- Held to Maturity                                | -                                     | 5,454,723                            | 8,016,795                             | 15,199,061                          | -  | 28,670,579                |
| Other assets   | -                                     | -                                    | -                                     | -                                   | 16,800,970                                   | 16,800,970                |
| <b>Total financial assets</b>  | <b>50,112,535</b>                     | <b>5,474,097</b>                     | <b>13,087,477</b>                     | <b>67,737,213</b>                   | <b>36,786,872</b>                            | <b>173,198,195</b>        |
| <b>Liabilities</b>   |                                       |                                      |                                       |                                     |  |                           |
| Deposits from banks  | 25,469,200                            | -                                    | -                                     | -                                   | -  | 25,469,200                |
| Deposits from customers  | 5,300,311                             | 4,793,538                            | 6,657,946                             | -                                   | 102,952,360                                  | 119,704,155               |
| Other liabilities (excluding statutory deductions and deferred income) | -                                     | -                                    | -                                     | -                                   | 2,305,463                                    | 2,305,463                 |
| Lease liability  | 129,289                               | -                                    | 311,582                               | -                                   | 567,803                                      | 1,008,674                 |
| Borrowings   | -                                     | -                                    | -                                     | -                                   | -  | -                         |
| <b>Total financial liabilities</b>                                     | <b>30,898,800</b>                     | <b>4,793,538</b>                     | <b>6,969,528</b>                      | <b>-</b>                            | <b>105,825,626</b>                           | <b>148,487,492</b>        |
| <b>Total interest re-pricing gap</b>                                   | <b>19,213,735</b>                     | <b>680,559</b>                       | <b>6,117,949</b>                      | <b>67,737,213</b>                   | <b>(69,038,754)</b>                          | <b>24,710,703</b>         |

## UNITED BANK FOR AFRICA (TANZANIA) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.2.3 Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfil commitments to lend.

##### (a) Liquidity risk management process

The Bank's liquidity and funding policies require the following;

- The bank enters into lending contracts subject to availability of funds.
- Maintaining liquidity ratios against internal and regulatory requirements.
- Investment in short term liquid instruments, which can easily be sold on the market when the need arises.
- Monitoring depositor concentration in order to avoid undue reliance on large individual depositors and ensure a satisfactory funding mix.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month, respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets (Note 3.3.3).

The Bank also monitors unmatched medium-term assets, the level and type of undrawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit and guarantees.

##### (b) Funding approach

Sources of liquidity are regularly reviewed by treasury team to maintain a wide diversification by currency, geography, provider, product and term.

##### (c) Exposure to liquidity risk

The key measure used by the Bank for managing liquidity risk is the ratio of net liquid assets to total liabilities for this purpose, liquidity assets considered are cash, interbank placements, investments maturing within one year, clearing and Statutory Minimum Reserve (SMR) deposits.

This is in line with the Banking and Financial Institution (Liquidity Management) Regulations, 2014 which requires every bank to maintain minimum liquid assets of total liabilities including off balance sheet items.

Below is the position of liquidity at the end of the year.

|                   | 2022  | 2021  |
|-------------------|-------|-------|
| As at 31 December | 28.5% | 28.7% |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.2.3 Liquidity risk (Continued)**

**(d) Non-derivative cash flows**

The table below presents the cash flows payable by the Bank under non-derivative financial liabilities by remaining contractual maturities at the balance sheet date. The amounts disclosed in the table are the contractual undiscounted cash flows, as the Bank manages the inherent liquidity risk based on expected undiscounted cash inflows.

| At 31 December 2022                   | Carrying<br>amount<br>TZS'000 | Total undiscounted<br>amount<br>TZS'000 | Up to 1 month<br>TZS'000 | 1 to 3 months<br>TZS'000 | 3 to 12 months<br>TZS'000 | 1 to 5 years<br>TZS'000 | Over 5 years<br>TZS'000 |
|---------------------------------------|-------------------------------|---|--------------------------|--------------------------|---------------------------|-------------------------|-------------------------|
| <b>Financial assets</b>               |                               |   |                          |                          |                           |                         |                         |
| Cash and balances with BOT            | 16,707,543                    | 16,707,543                              | 16,707,543               | -                        | -                         | -                       | -                       |
| Loans and advances to banks           | 6,498,246                     | 6,525,322                               | 6,525,322                | -                        | -                         | -                       | -                       |
| Investment Securities                 | 52,468,896                    | 54,281,152                              | -                        | 8,091,140                | 34,428,434                | 2,781,610               | 8,979,968               |
| Loans and advances to customers       | 67,767,912                    | 81,287,060                              | 7,359,287                | 2,423,231                | 16,761,618                | 20,329,885              | 34,413,040              |
| Other assets                          | 83,903,366                    | 83,903,366                              | 83,903,366               | -                        | -                         | -                       | -                       |
|                                       | 228,088,962                   | 242,704,444                             | 114,495,518              | 10,514,370               | 51,190,052                | 23,111,495              | 43,393,008              |
| <b>Financial liabilities</b>          |                               |   |                          |                          |                           |                         |                         |
| Deposits from banks                   | 48,123,290                    | 48,123,290                              | 48,123,290               | -                        | -                         | -                       | -                       |
| Deposits from customers               | 150,989,513                   | 152,346,821                             | 122,197,432              | 9,491,743                | 6,819,472                 | 13,838,174              | -                       |
| Other liabilities                     | 827,691                       | 827,856                                 | 827,856                  | -                        | -                         | -                       | -                       |
| Lease Liabilities                     | 1,800,067                     | 1,971,875                               | 419,496                  | -                        | 19,934.31                 | 1,532,445.46            | 1,971,875               |
|                                       | 201,740,561                   | 203,269,843                             | 171,568,074              | 9,491,743                | 6,839,407                 | 15,370,619              | 0                       |
| <b>On balance sheet liquidity gap</b> |                               | 39,434,601                              | (57,072,555)             | 1,022,627                | 44,350,645                | 7,740,876               | 43,393,008              |
| <b>Off-balance sheet items</b>        |                               |   |                          |                          |                           |                         |                         |
| Guarantees and performance bonds      | 614,602,740                   | 620,627,798                             | 43,008,880               | 113,728,049              | 85,319,630                | 378,571,239             | -                       |
| Undrawn loan commitments              | 6,009,364                     | 6,009,364                               | 6,009,364                | -                        | -                         | -                       | -                       |
|                                       | <b>620,612,104</b>            | <b>626,637,162</b>                      | <b>49,018,244</b>        | <b>113,728,049</b>       | <b>85,319,630</b>         | <b>378,571,239</b>      | <b>-</b>                |
| <b>Net liquidity gap</b>              |                               | <b>-587,202,561</b>                     | <b>-106,090,799</b>      | <b>-112,705,422</b>      | <b>-40,968,985</b>        | <b>-370,830,363</b>     | <b>43,393,008</b>       |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.2.3 Liquidity risk (Continued)**

**(d) Non-derivative cash flows (continued)**

| At 31 December 2021                   | Carrying amount<br>TZS'000 | Total undiscounted amount<br>TZS'000 | Up to 1 month<br>TZS'000 | 1 to 3 months<br>TZS'000 | 3 to 12 months<br>TZS'000 | 1 to 5 years<br>TZS'000 | Over 5 years<br>TZS'000 |
|---------------------------------------|----------------------------|--------------------------------------|--------------------------|--------------------------|---------------------------|-------------------------|-------------------------|
| <b>Financial assets</b>               |                            |                                      |                          |                          |                           |                         |                         |
| Cash and balances with BOT            | 19,985,902                 | 19,985,902                           | 19,985,902               | -                        | -                         | -                       | -                       |
| Loans and advances to banks           | 36,032,672                 | 36,065,856                           | 36,065,856               | -                        | -                         | -                       | -                       |
| Investment Securities-                | 28,670,579                 | 28,686,619                           | -                        | 5,454,723                | 8,016,796                 | 11,187,889              | 4,027,211               |
| Loans and advances to customers       | 71,708,071                 | 72,028,214                           | 14,079,864               | 19,375                   | 5,070,683                 | 19,077,370              | 33,780,921              |
| Other assets                          | 16,800,970                 | 16,800,971                           | 16,800,971               | -                        | -                         | -                       | -                       |
|                                       | <b>173,198,194</b>         | <b>173,567,562</b>                   | <b>86,932,593</b>        | <b>5,474,098</b>         | <b>13,087,479</b>         | <b>30,265,259</b>       | <b>37,808,132</b>       |
| <b>Financial liabilities</b>          |                            |                                      |                          |                          |                           |                         |                         |
| Deposits from banks                   | 25,469,200                 | 25,469,200                           | 25,469,200               | -                        | -                         | -                       | -                       |
| Deposits from customers               | 119,704,155                | 120,395,529                          | 100,278,498              | 6,670,503                | 13,446,527                | -                       | -                       |
|                                       |                            | 1,061,825                            | 1,061,825                | -                        | -                         | -                       | -                       |
| Other liabilities                     | 1,059,177                  |                                      |                          |                          |                           |                         |                         |
| Lease Liabilities                     | 1,008,674                  | 1,052,413                            | 129,612                  | -                        | 320,929                   | 601,871                 | -                       |
|                                       | <b>147,241,206</b>         | <b>147,978,967</b>                   | <b>126,939,135</b>       | <b>6,670,503</b>         | <b>13,767,457</b>         | <b>601,871</b>          | <b>-</b>                |
| <b>On-balance sheet liquidity gap</b> |                            | <b>25,588,595</b>                    | <b>-40,006,542</b>       | <b>-1,196,405</b>        | <b>-679,978</b>           | <b>29,663,388</b>       | <b>37,808,132</b>       |
| <b>Off-balance sheet items</b>        |                            |                                      |                          |                          |                           |                         |                         |
| Guarantees and performance bonds      | 945,283,978                | 945,309,575                          | 364,500                  | 5,454,498                | 849,518,234               | 89,972,343              | -                       |
| Undrawn loan commitments              | 4,374,510                  | 4,374,510                            | 4,374,510                | -                        | -                         | -                       | -                       |
|                                       | <b>949,658,488</b>         | <b>949,684,085</b>                   | <b>4,739,010</b>         | <b>5,454,498</b>         | <b>849,518,234</b>        | <b>89,972,343</b>       | <b>-</b>                |
| <b>Net liquidity gap</b>              |                            | <b>-924,095,490</b>                  | <b>-44,745,552</b>       | <b>-6,650,903</b>        | <b>-850,198,212</b>       | <b>-60,308,955</b>      | <b>37,808,132</b>       |



## UNITED BANK FOR AFRICA (TANZANIA) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.2.3 Liquidity risk (Continued)

###### (d) Non-derivative cash flows (continued)

Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash, central bank balances, items in the course of collection and treasury and other eligible bills; loans and advances to banks; and loans and advances to customers. In the normal course of business, a proportion of customer loans contractually repayable within one year will be extended. The Bank would also be able to meet unexpected net cash outflows by selling securities and accessing additional funding sources such as asset-backed markets.

##### 5.3 Off-balance sheet items

###### i) *Loan commitments, financial guarantees and other financial facilities*

The contractual amounts of the Bank's off-balance sheet financial instruments that it commits to extend credit to customers, financial guarantees expiring not later than 1 year and other facilities have been disclosed on Note 31.

###### ii) *Capital commitments*

There were no capital commitments for the purchase of equipment (2021: Nil).

##### 5.4 Fair value of financial assets and liabilities

IFRS 13 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Bank's market assumptions. These two types of inputs have created the following fair value hierarchy:

- i) Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed debt and equity instruments traded mainly on the Dar es Salaam Stock Exchange.
- ii) Level 2 fair value measurements are those derived from inputs other than quoted prices that are observable for the asset or liability, either directly (i.e. as a price) or indirectly (i.e. derived from prices). Input data for this category is sourced mainly from Reuters, LIBOR yield curve and the Dar es Salaam Stock Exchange.
- iii) Level 3 fair value measurements are those derived from valuation techniques that include inputs that are not based on observable market data (unobservable inputs). The fair values of unquoted equity investments have been derived using the respective Bank performance and assumptions about future performance and value of the shareholding

There were no transfers between levels 1, 2 and 3 in the period.

## UNITED BANK FOR AFRICA (TANZANIA) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.4 Fair value of financial assets and liabilities (continued)

###### *Fair valuation methods and assumptions*

i) Cash and balance with Bank of Tanzania

Cash and balances with Bank of Tanzania represent cash held in vaults and Automated Teller Machines, and with the Central Bank of Tanzania as at 31 December 2022. The carrying amount of cash and balances with banks is a reasonable approximation of the fair value.

ii) Placements and balances with other banks

Placements and balances with other banks and loans and advances to customers represent balances with local and correspondence banks, inter-bank placements and balances with customers. These are stated net of impairment charges. The fair value of loans and advances are calculated by discounting expected cash flows at market rates. Carrying value is estimated to fair value due to short repricing periods.

iii) Investment securities

The carrying amounts is a reasonable approximation the fair value

iv) Other assets and liabilities

Other assets represent monetary assets or liabilities which usually have a short recycle period, as such the carrying amounts approximate their fair value.

v) Deposits from banks and deposits from customers

The estimated fair value of deposits with no stated maturity, which includes non-interest-bearing deposits, is the amount repayable on demand. The estimated fair value of fixed interest-bearing deposits not quoted in an active market is based on discounted cash flows using interest rates for new debts with similar remaining maturity. The carrying amount of these deposits approximate their fair value.

##### 5.4 Categories of financial assets and financial liabilities

All the Bank's financial assets and financial liabilities are classified as financial assets or financial liabilities subsequently measured at amortised cost. The amounts in the table are the carrying amounts of the financial assets and financial liabilities at the reporting date.

|  | <b>2022</b>               | <b>2021</b>               |
|--|---------------------------|---------------------------|
|  | <b>TZS '000</b>           | <b>TZS '000</b>           |
| <b>Financial assets</b>                  |                           |                           |
| Cash and balances with Bank of Tanzania  | 16,707,543                | 19,985,902                |
| Placements and balances with other banks | 6,498,246                 | 36,032,672                |
| Loans and advances to customers          | 67,767,912                | 71,708,071                |
| Investment securities                    | 52,468,896                | 28,670,579                |
| Other assets                             | <u>83,903,366</u>         | <u>16,800,970</u>         |
|  | <b><u>227,345,963</u></b> | <b><u>173,198,194</u></b> |
| <b>Financial Liabilities</b>             |                           |                           |
| Deposits due to banks                    | 48,123,290                | 25,469,200                |
| Deposits due to customers                | 150,989,513               | 119,704,155               |
| Other liabilities                        | 827,6915,                 | 1,061,825                 |
| Lease liability                          | <u>1,800,067</u>          | <u>1,008,674</u>          |
|  | 209,189,785               | <b><u>147,243,854</u></b> |

## UNITED BANK FOR AFRICA (TANZANIA) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 6. CAPITAL MANAGEMENT

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of balance sheets, are:

- To comply with the capital requirements set by the regulator;
- To safeguard the Bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored daily by the Bank's management, employing techniques based on the guidelines developed by the Basel Committee, as implemented by the Bank of Tanzania (BoT), for supervisory purposes. The required information is filed with the BoT on a quarterly basis.

The BoT requires each bank or banking group to:

- Hold the minimum level of the regulatory capital of TZS 15 billion,
- Maintain a ratio of total regulatory capital to the risk-weighted asset at a minimum of 14.5%.
- Core capital of not less than 12.5% of its total risk-weighted assets and off-balance sheet exposures.

The Bank's regulatory capital is divided into two tiers:

- Tier 1 capital: share capital, retained earnings and reserves created by appropriations of retained earnings. Prepaid expenses and deferred charges are deducted in arriving at Tier 1 capital; and
- Tier 2 capital: qualifying subordinated loan capital and collective impairment allowances.

The risk-weighted assets are measured by means of a hierarchy of five risk weights classified according to the nature of and reflecting an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposure, with some adjustments to reflect the more contingent nature of the potential losses.

The table below summarises the composition of regulatory capital and the ratios of the Bank for the year ended 31 December 2022

|                                 | <b>2022</b>        | <b>2021</b>        |        |  |
|---------------------------------|--------------------|--------------------|--------|--|
|                                 | <b>TZS '000</b>    | <b>TZS '000</b>    |        |  |
| Tier 1 capital                  |                    |                    |        |  |
| Share capital                   | 31,420,335         | 31,420,335         |        |  |
| Share premium                   | 29,103,635         | 29,103,635         |        |  |
| Accumulated loss                | (39,924,943)       | (36,947,426)       |        |  |
| Prepaid expenses                | <u>(911,979)</u>   | <u>(768,002)</u>   |        |  |
| Total qualifying Tier 1 capital | <u>19,687,048</u>  | <u>22,808,542</u>  |        |  |
| Tier 2 capital                  |                    |                    |        |  |
| General reserve                 | -                  | 908,682            |        |  |
| Total regulatory capital        | <u>19,687,048</u>  | <u>23,717,224</u>  |        |  |
| <b>Risk-weighted assets</b>     |                    |                    |        |  |
| On-balance sheet                | 65,954,659         | 75,715,383         |        |  |
| Off-balance sheet               | 19,460,655         | 13,030,606         |        |  |
| Operational Risk                | 17,791,718         | 15,788,210         |        |  |
| Market risk                     | <u>595,142</u>     | <u>721,542</u>     |        |  |
| Total risk-weighted assets      | <u>103,802,174</u> | <u>105,255,741</u> |        |  |
|                                 | Required           | Bank's             | Bank's |  |
|                                 | ratio              | ratio              | ratio  |  |
|                                 | 2022               | 2022               | 2021   |  |
|                                 | %                  | %                  | %      |  |
| Tier 1 capital                  | 12.5%              | 19%                | 22%    |  |
| Tier 1 + Tier 2 capital         | 14.5%              | 19%                | 23%    |  |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

|  | <b>2022</b>       | <b>2021</b>       |
|--|-------------------|-------------------|
|  | <b>TZS '000</b>   | <b>TZS '000</b>   |
| <b>7. INTEREST INCOME CALCULATED USING THE EFFECTIVE INTEREST RATE METHOD</b>  |                   |                   |
| Loans and advances:  |                   |                   |
| To banks   | 707,412           | 1,545,852         |
| To customers   | 9,843,365         | 9,110,642         |
| Others;  | -                 | 149,848           |
| Government securities  | <u>3,235,706</u>  | <u>1,578,200</u>  |
|  | <u>13,786,483</u> | <u>12,384,542</u> |
| <b>8. INTEREST EXPENSE CALCULATED USING THE EFFECTIVE INTEREST RATE METHOD</b> |                   |                   |
| Fixed deposits   | 2,618,510         | 2,539,333         |
| Call deposits  | 132,230           | 250,437           |
| Savings accounts   | 66,384            | 49,046            |
| Deposits from banks  | <u>1,637,097</u>  | <u>1,213,725</u>  |
|  | <u>4,454,220</u>  | <u>4,052,541</u>  |
| <b>9. IMPAIRMENT CHARGES</b>   |                   |                   |
| Net impairment on loans and advances to customers – note 20                    | 58,796            | (12,823)          |
| Additional impairment on loans written-off during the year                     | 72,668            | -                 |
| Net impairment on investments -Note 16   | 13,089            | 14,251            |
| Net impairment on placements – Note 19   | (25,175)          | 33,183            |
| Net impairment on off balance sheet  | (9,903)           | 6,041             |
| Net impairment on other assets - 17  | <u>210,828</u>    | <u>-</u>          |
|  | <u>320,302</u>    | <u>40,651</u>     |
| <b>10. FEE AND COMMISSION INCOME</b>   |                   |                   |
| Loan processing fees   | 2,337,321         | 913,376           |
| Commission on letters of credit and guarantees                                 | 5,405,236         | 4,863,380         |
| Commission on withdrawals  | 373,561           | 394,912           |
| Commission on remittances  | 79,448            | 341,411           |
| Account maintenance fees   | 338,296           | 172,282           |
| Commission on e-banking products   | 923,979           | 785,676           |
| Other fees and commissions   | <u>211,533</u>    | <u>237,962</u>    |
|  | <u>9,669,372</u>  | <u>7,708,999</u>  |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

|   | <b>2022</b>      | <b>2021</b>      |
|---|------------------|------------------|
|   | <b>TZS '000</b>  | <b>TZS '000</b>  |
| <b>11. OTHER INCOME</b>   |                  |                  |
| <b>Trading income</b>   |                  |                  |
| Foreign currency exchange loss  | (30,264)         | (173,613)        |
| Gain on forex trading   | <u>1,781,687</u> | <u>1,296,890</u> |
|   | <u>1,751,423</u> | <u>1,123,277</u> |
| <b>Other income</b>   |                  |                  |
| Recoveries on written off loans   | 57,181           | 23,139           |
|   | <u>57,181</u>    | <u>23,139</u>    |
|   | <u>1,808,604</u> | <u>1,146,416</u> |
| <b>12. EMPLOYEE BENEFITS EXPENSE</b>  |                  |                  |
| Salaries and allowances   | 6,657,600        | 5,944,614        |
| Post-retirement benefits – defined contribution plan  | 629,299          | 549,002          |
| Skills development levy   | 260,103          | 246,752          |
| Workman compensation fund   | <u>32,622</u>    | <u>41,510</u>    |
|   | <u>7,579,624</u> | <u>6,781,878</u> |
| <b>13. ADMINISTRATIVE EXPENSES</b>  |                  |                  |
| Marketing and public relations  | 65,421           | 359,347          |
| Travel and entertainment  | 465,568          | 189,892          |
| Telecommunication and postage   | 490,990          | 187,676          |
| Other administrative expenses   | 3,436,925        | 4,084,843        |
| Link costs  | 511,146          | 490,593          |
| Insurance expenses  | 304,721          | 263,412          |
| Cards expenses  | 1,747,815        | 1,031,547        |
| Depreciation of property and equipment  | 811,146          | 630,400          |
| Amortisation of intangible assets   | 7,391            | 3,321            |
| Auditor's remuneration  | 185,607          | 197,555          |
| Depreciation of right of use asset  | 1,127,219        | 1,021,796        |
| Premises costs  | <u>-</u>         | <u>427,732</u>   |
|   | <u>9,153,950</u> | <u>8,888,114</u> |
| <b>14. INCOME TAX CHARGE</b>  |                  |                  |
| Tax charge - current year   | 328,235          | 394,387          |
| Tax charge – Previous year  | <u>2,110,751</u> | <u>-</u>         |
|   | <u>2,438,986</u> | <u>394,387</u>   |
| The income tax charge on the Bank's profit before tax differs from the theoretical amount that would arise using the basic tax rate as follows: |                  |                  |
|   | <b>2022</b>      | <b>2021</b>      |
|   | <b>TZS '000</b>  | <b>TZS '000</b>  |
| Profit before income tax  | <u>3,649,939</u> | <u>1,409,010</u> |
| Tax calculated at the tax rate of 30% (2021: 30%)   | 1,094,982        | 422,703          |
| <i>Tax effect of:</i>   |                  |                  |
| Alternative Minimum Tax (AMT)   | 328,495          | -                |
| Expenses not deductible for tax purposes (i)  | (82,991)         | 20,407           |
| Tax charge prior year - under provision   | (2,110,752)      | 251,661          |
| Deferred tax movement not recognised  | <u>1,178,233</u> | <u>(300,384)</u> |
|   | <u>2,438,989</u> | <u>394,387</u>   |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED****NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022****14. INCOME TAX CHARGE (CONTINUED)****Tax Payable / (Receivable):**

|   |                    |                  |
|---|--------------------|------------------|
| At the beginning of the year            | 1,680              | 18,742           |
| Tax charge - current year               | 328,234            | 142,726          |
| Tax charge prior year - under provision | 2,110,752          | 251,661          |
| Tax paid in the year                    | <u>(1,328,232)</u> | <u>(411,449)</u> |
|   | <u>1,112,434</u>   | <u>1,680</u>     |

**(i) Expenses not deductible for tax purposes**

|                                      |                 |               |
|--------------------------------------|-----------------|---------------|
| Staff entertainment                  | 25,473          | 9,065         |
| Club subscriptions                   | 6,440           | 2,089         |
| Other residential expenses           | 5,968           | 5,700         |
| Electricity expenses for residential | 10,487          | 1,050         |
| Entertainment expenses               | 2,100           | 11,069        |
| Telephone expenses                   | 37,155          | 3,854         |
| Write-offs                           | 15,386          | (12,870)      |
| Public relations                     | <u>(20,017)</u> | <u>450</u>    |
| Total                                | <u>82,991</u>   | <u>20,407</u> |

**15. CASH AND BALANCES WITH BANK OF TANZANIA**

|                                  |                   |                   |
|----------------------------------|-------------------|-------------------|
| Cash in hand                     | 4,225,877         | 4,150,496         |
| Statutory Minimum Reserves (SMR) | 9,183,361         | 5,691,892         |
| Clearing accounts                | <u>3,298,305</u>  | <u>10,143,514</u> |
|                                  | <u>16,707,543</u> | <u>19,985,902</u> |

The Bank is required to maintain minimum cash reserve equivalent to 6% of customer deposits and 40% of Government deposits. Statutory Minimum Reserve is non-interest-bearing and not available to finance the Bank's day to day operations hence it is excluded from cash and cash equivalents for the purpose of statement of cash flows.

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

|   | <b>2022<br/>TZS '000'</b> | <b>2021<br/>TZS'000</b>  |
|---|---------------------------|--------------------------|
| <b>16. INVESTMENT SECURITIES</b>                    |                           |                          |
| <b>Securities</b>                                   |                           |                          |
| Treasury bills maturing in 3 months                 | 7,951,980                 | 5,454,722                |
| Treasury bills maturing between 3 months and 1 year | 32,176,107                | 8,016,795                |
| Treasury bills maturing above 1year                 | <u>12,369,934</u>         | <u>15,215,098</u>        |
|   | 52,468,021                | 28,686,615               |
| Expected credit loss allowance                      | <u>(29,125)</u>           | <u>(16,036)</u>          |
| Net investment securities                           | <u><u>52,468,896</u></u>  | <u><u>28,670,579</u></u> |

Treasury bills of maturity value of TZS 4,150 million have been pledged as collateral for short term interbank borrowings (2020: TZS 10,660 million).

**Movement of impairment on Investment securities**

|                                   |                      |                      |
|-----------------------------------|----------------------|----------------------|
| Balance at 1 January              | 16,036               | 1,785                |
| Increase/(decrease) in provisions | <u>13,089</u>        | <u>14,251</u>        |
| Balance at 31 December            | <u><u>29,125</u></u> | <u><u>16,036</u></u> |

**17. OTHER ASSETS**

|  |                          |                          |
|--|--------------------------|--------------------------|
| Prepayments  | 742,999                  | 768,002                  |
| Other receivables*                                 | 84,114,194               | 16,800,970               |
| Provisions for impairment                          | <u>(210,828)</u>         | <u>-</u>                 |
| Other assets have a maturity of less than one year | <u><u>84,646,365</u></u> | <u><u>17,568,972</u></u> |

**Movement of impairment on other assets**

|                                   |                       |                 |
|-----------------------------------|-----------------------|-----------------|
| Increase/(decrease) in provisions | <u>210,828</u>        | <u>-</u>        |
| Balance at 31 December            | <u><u>210,828</u></u> | <u><u>-</u></u> |

Other receivables relates to Foreign currency denominated matured letters of credit which awaits foreign currency availability to be cleared.

**18. ORDINARY SHARE CAPITAL**

**Authorized:**

The Bank's authorised share capital is 10,000,000. Issued shares are 6,284,067 ordinary shares of TZS 5,000 each.

**Issued:**

6,284,067 (2020 6,284,067) shares of TZS 5,000 each 31,420,335      31,420,335

**Share premium:**

2,429,067 (2020: 2,429,067 shares) at TZS 11,981.405 each 29,103,635      29,103,635

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**19. PLACEMENTS AND BALANCES WITH OTHER BANKS**

|   | <b>Local<br/>currency<br/>TZS `000</b> | <b>Foreign<br/>Currency<br/>TZS `000</b> | <b>Total<br/>TZS `000</b> |
|---|--|--|---------------------------|
| <b>As at 31 December 2022</b>                 |  |  |                           |
| Maturity within 1 month                       | <u>6,498,246</u>                       | <u>-</u>                                 | <u>6,498,246</u>          |
| Total placement and balances with other banks | <u><u>6,498,246</u></u>                | <u><u>-</u></u>                          | <u><u>6,498,246</u></u>   |

|   | <b>Local<br/>currency<br/>TZS `000</b> | <b>Foreign<br/>Currency<br/>TZS `000</b> | <b>Total<br/>TZS `000</b> |
|---|--|--|---------------------------|
| <b>As at 31 December 2021</b>                 |  |  |                           |
| Maturity within 1 month                       | <u>11,152,654</u>                      | <u>24,880,018</u>                        | <u>36,032,672</u>         |
| Total placement and balances with other banks | <u><u>11,152,654</u></u>               | <u><u>24,880,018</u></u>                 | <u><u>36,032,672</u></u>  |

**Movement of impairment on placements and balance  
with Banks**

|                                   | <b>2022<br/>TZS `000</b> | <b>2021<br/>TZS `000</b> |
|-----------------------------------|--------------------------|--------------------------|
| Balance at 1 January              | 33,183                   | -                        |
| Increase/(decrease) in provisions | <u>(25,175)</u>          | <u>33,183</u>            |
| Balance at 31 December            | <u><u>8,008</u></u>      | <u><u>33,183</u></u>     |

**20. LOANS AND ADVANCES TO CUSTOMERS**

The Bank extends advances to personal, commercial and corporate sectors as well as the public sector. Advances made to individuals are mostly in the form of instalment credit, overdrafts and other loans. A significant portion of the Bank's advances to commercial and corporate borrowers consists of advances made to companies engaged in manufacturing, finance and service industries.

|                                     |                          |                          |
|-------------------------------------|--------------------------|--------------------------|
| Term loans/consumer loans           | 52,217,528               | 61,537,649               |
| Overdrafts                          | <u>15,837,600</u>        | <u>10,490,559</u>        |
|                                     | 68,055,128               | 72,028,208               |
| Expected credit loss allowance      | <u>(287,216)</u>         | <u>(320,137)</u>         |
| Net loans and advances to customers | <u><u>67,767,912</u></u> | <u><u>71,708,071</u></u> |
| Current                             | 23,907,098               | 19,169,919               |
| Non-current                         | <u>44,584,165</u>        | <u>52,538,152</u>        |
|                                     | <u><u>67,767,912</u></u> | <u><u>71,708,071</u></u> |



**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

|  | <b>2022</b>       | <b>2021</b>       |
|--|-------------------|-------------------|
|  | <b>TZS '000</b>   | <b>TZS '000</b>   |
| <b>20. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)</b>   |                   |                   |
| <b>Movement of impairment on non-performing loans</b>  |                   |                   |
| Balance at 1 January   | 320,137           | 332,960           |
| Increase/(decrease) in provisions – Note 9   | 131,463           | (12,823)          |
| Loan written off   | <u>(164,384)</u>  | <u>-</u>          |
| Balance at 31 December   | <u>287,216</u>    | <u>320,137</u>    |
| <b>Maturity analysis</b>   |                   |                   |
| The maturity analysis is based on the remaining periods to contractual maturity from year end. |                   |                   |
| Maturing within 1 month  | 7,256,487         | 14,079,863        |
| Maturing after 1 month but within 3 months   | 2,324,442         | 19,374            |
| Maturing after 3 months but within 12 months   | 14,326,169        | 5,070,682         |
| Maturing after 1 year but within 5 years   | 15,171,556        | 19,077,369        |
| Maturity after 5 years   | <u>28,689,258</u> | <u>33,460,783</u> |
|  | <u>67,767,912</u> | <u>71,708,071</u> |
| <b>21. DEFERRED INCOME TAX</b>   |                   |                   |

Deferred income tax is calculated on all temporary differences under the liability method using the principal tax rate of 30%.

|  | <b>1 January</b>   | <b>Movement</b>    | <b>31 December</b> |
|--|--------------------|--------------------|--------------------|
|  | <b>2022</b>        |                    | <b>2022</b>        |
|  | <b>TZS '000</b>    | <b>TZS '000</b>    | <b>TZS '000</b>    |
| Property and equipment                             | 18,684             | 5,578              | 24,262             |
| Other timing temporary difference                  | 4,297,987          | (244,630)          | 4,053,357          |
| Temporary differences relating to RoU assets       | 1,021,796          | (460,696)          | 561,100            |
| Temporary difference relating to lease liabilities | (1,179,788)        | (90,256)           | (1,270,044)        |
| Accumulated losses                                 | <u>4,056,266</u>   | <u>(388,229)</u>   | <u>3,668,037</u>   |
|  | 8,214,945          | (1,178,233)        | 7,036,712          |
| Deferred tax asset not recognised                  | <u>(8,214,945)</u> | <u>(1,178,233)</u> | <u>7,036,712</u>   |
| Deferred tax asset recognised                      | <u>-</u>           | <u>-</u>           | <u>-</u>           |
|  | <b>1 January</b>   | <b>Movement</b>    | <b>31 December</b> |
|  | <b>2021</b>        |                    | <b>2021</b>        |
|  | <b>TZS '000</b>    | <b>TZS '000</b>    | <b>TZS '000</b>    |
| Property and equipment                             | 29,309             | (10,625)           | 18,684             |
| Other timing differences                           | 4,096,725          | 43,270             | 4,139,995          |
| Accumulated losses                                 | <u>4,389,294</u>   | <u>(333,028)</u>   | <u>4,056,266</u>   |
| Deferred tax asset not recognised                  | <u>8,515,328</u>   | <u>(300,383)</u>   | <u>8,214,945</u>   |
| Deferred tax asset recognised                      | <u>(8,515,328)</u> | <u>(300,383)</u>   | <u>(8,214,945)</u> |

The unused tax losses for which no deferred tax asset has been recognized during the year have no expiry and are carried forward indefinitely.

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED****NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022****21. DEFERRED INCOME TAX (CONTINUED)**

|  | <b>2022</b>      | <b>2021</b>      |
|--|------------------|------------------|
|  | <b>TZS '000</b>  | <b>TZS '000</b>  |
| The movement in deferred income tax balance during the year is as follows: |                  |                  |
| Deferred tax balance at the beginning of the year                          | 8,214,945        | 8,515,328        |
| Deferred tax movement not recognized (Note 14)                             | (1,178,233)      | (300,383)        |
| Credit to profit or loss – prior year (Note 14)                            | (7,036,712)      | (8,214,945)      |
| Deferred tax asset not recognised  | <u>7,036,712</u> | <u>8,214,945</u> |
| <b>At the end of the year</b>  | <u><u>-</u></u>  | <u><u>-</u></u>  |

The movement in deferred income tax balance during the year is as follows:

The deferred income tax asset of TZS 7,037million (2021: 8,214 million) has not been recognised as in the director's opinion, the Bank may not generate sufficient taxable profits in the foreseeable future against which the deferred income tax asset can be utilised.

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**22. PROPERTY AND EQUIPMENT**

|                               | Leased premises<br>refurbishments | Computer<br>equipment | Motor<br>vehicles | Office<br>furniture &<br>Equipment | Work in<br>Progress | Total            |
|-------------------------------|-----------------------------------|-----------------------|-------------------|------------------------------------|---------------------|------------------|
|                               | TZS'000                           | TZS'000               | TZS'000           | TZS'000                            | TZS'000             | TZS'000          |
| Cost:                         |                                   |                       |                   |                                    |                     |                  |
| At 1 January 2021             | 2,514,530                         | 1,172,812             | 430,454           | 2,425,133                          | 563,149             | 7,106,078        |
| Additions                     | 59,662                            | 130,537               | -                 | 225,924                            | 950,802             | 1,366,925        |
| Reclassification              | 263,668                           | -                     | -                 | 476,848                            | (740,516)           | -                |
| <b>At 31 December 2021</b>    | <b>2,837,860</b>                  | <b>1,303,349</b>      | <b>430,454</b>    | <b>3,127,905</b>                   | <b>773,435</b>      | <b>8,473,003</b> |
| Additions                     | 465,672                           | 167,869               | -                 | 370,653                            | 151,114             | 1,158,308        |
| Reclassification              | 568,882                           | -                     | -                 | 193,143                            | (762,025)           | -                |
| <b>As at 31 December 2022</b> | <b>3,875,415</b>                  | <b>1,471,218</b>      | <b>430,454</b>    | <b>3,691,701</b>                   | <b>162,524</b>      | <b>9,631,311</b> |
| Accumulated depreciation:     |                                   |                       |                   |                                    |                     |                  |
| At 1 January 2021             | 2,251,887                         | 690,173               | 250,210           | 1,936,146                          | -                   | 5,128,416        |
| Charge for the year           | 132,258                           | 158,896               | 63,651            | 275,595                            | -                   | 630,400          |
| <b>At 31 December 2021</b>    | <b>2,384,145</b>                  | <b>849,069</b>        | <b>313,861</b>    | <b>2,211,741</b>                   | <b>-</b>            | <b>5,758,816</b> |
| Charge for the year           | 255,435                           | 173,479               | 60,121            | 322,114                            | -                   | 811,149          |
| <b>At 31 December 2022</b>    | <b>2,639,580</b>                  | <b>1,022,548</b>      | <b>373,981</b>    | <b>2,533,855</b>                   | <b>-</b>            | <b>6,569,965</b> |
| <b>Net book values:</b>       |                                   |                       |                   |                                    |                     |                  |
| <b>At 31 December 2022</b>    | <b>1,235,835</b>                  | <b>448,669</b>        | <b>56,473</b>     | <b>1,157,846</b>                   | <b>162,524</b>      | <b>3,061,349</b> |
| At 31 December 2021           | 453,715                           | 454,280               | 116,593           | 916,164                            | 773,435             | 2,714,187        |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

|  | <b>2022</b>        | <b>2021</b>        |
|--|--------------------|--------------------|
|  | <b>000'</b>        | <b>000'</b>        |
| <b>23 INTANGIBLES</b>  |                    |                    |
| <b>Cost:</b>   |                    |                    |
| At 1 January   | 201,475            | 201,475            |
| Additions  | 4,156              | -                  |
| At 31 December   | <u>205,631</u>     | <u>201,475</u>     |
| Additions  | 41,939             | -                  |
| <b>At 31 December</b>  | <u>247,570</u>     | <u>201,475</u>     |
| <b>Accumulated amortisation:</b>   |                    |                    |
| At 1 January   | 192,970            | 171,140            |
| Charge for the year  | 3,320              | 21,830             |
| At 31 December   | <u>196,290</u>     | <u>192,970</u>     |
| Amortisation   | 7,391              | 3,320              |
| <b>At 31 December</b>  | <u>203,681</u>     | <u>203,681</u>     |
| <b>Net book value:</b>   |                    |                    |
| <b>At 31 December</b>  | <u>43,889</u>      | <u>9,341</u>       |
| <b>24 DEPOSITS DUE TO BANKS</b>  |                    |                    |
| Deposits and current accounts due to banks   | 48,123,290         | 25,469,200         |
|  | <u>48,123,290</u>  | <u>25,469,200</u>  |
| <p>The above deposits from banks carry variable interest rates with a weighted average effective interest rate of 3.59%.</p> <p>Deposit products include cheque accounts, saving account, call and fixed deposits.</p> |                    |                    |
| <b>25 DEPOSITS DUE TO CUSTOMERS</b>  |                    |                    |
| Current accounts   | 108,932,589        | 68,301,544         |
| Call deposits  | 2,014,769          | 6,721,722          |
| Savings accounts   | 12,468,335         | 8,940,164          |
| Term deposits  | 23,138,196         | 29,096,813         |
| Customer margin accounts   | 4,435,624          | 6,643,912          |
|  | <u>150,989,513</u> | <u>119,704,155</u> |
| Current  | 150,989,513        | 119,704,155        |
|  | <u>150,989,513</u> | <u>119,704,155</u> |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED****NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022****25. DEPOSITS DUE TO CUSTOMERS (CONTINUED)****Maturity analysis**

The maturity analysis is based on the remaining periods to contractual maturity from year end.

|  | <b>2022</b><br><b>TZS'000</b> | <b>2021</b><br><b>TZS'000</b> |
|--|-------------------------------|-------------------------------|
| Repayable on demand                          | 142,453,536                   | 90,607,342                    |
| Maturity within 1 month                      | 2,014,672                     | 9,421,085                     |
| Maturity after 1 month but within 3 months   | 1,748,589                     | 6,620,847                     |
| Maturity after 6 months but within 12 months | <u>4,772,716</u>              | <u>13,054,881</u>             |
|  | <u>150,989,513</u>            | <u>119,704,155</u>            |

**26. OTHER LIABILITIES**

|                          |                  |                  |
|--------------------------|------------------|------------------|
| Accrued expenses         | 667,936          | 472,403          |
| Unearned processing fees | 2,371,167        | 5,036,310        |
| Other liabilities *      | <u>3,726,302</u> | <u>1,833,060</u> |
|                          | <u>6,765,406</u> | <u>7,341,773</u> |
| Current                  | <u>6,765,406</u> | <u>7,341,773</u> |

\*Other liabilities include tax provision of TZS 2.1 billion which relates to provisional tax for financial year 2016 to 2020.

**27. COMMITMENTS****(a) Capital commitments**

At 31 December 2022, the Bank had no capital commitments in respect of equipment purchases (2021: Nil)

**(b) Loan commitment, guarantee and other financial facilities**

At 31 December 2021, the Bank had contractual amounts of the Bank's off-balance sheet financial instruments that commit it to extend credit to customers, guarantee and other facilities as follows:

|   | <b>2022</b><br><b>TZS'000</b> | <b>2021</b><br><b>TZS'000</b> |
|---|-------------------------------|-------------------------------|
| Unutilised facilities and other commitments             | 6,009,364                     | 4,374,510                     |
| Guarantees and standby letters of credit                | <u>614,602,740</u>            | <u>945,283,978</u>            |
|   | <u>620,612,104</u>            | <u>949,658,488</u>            |
| Guarantees and standby letters of credit by currency    |                               |                               |
| TZS   | 67,469,638                    | 278,527,041                   |
| USD   | <u>553,142,466</u>            | <u>666,756,937</u>            |
|   | <u>620,612,104</u>            | <u>945,283,978</u>            |
| Unutilised facilities and other commitments by Currency |                               |                               |
| TZS   | 600,937                       | 4,374,510                     |
| USD   | <u>5,408,427</u>              | <u>-</u>                      |
|   | <u>6,009,364</u>              | <u>4,374,510</u>              |

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

|  | <b>2022</b>        | <b>2021</b>        |
|--|--------------------|--------------------|
|  | <b>TZS'000</b>     | <b>TZS'000</b>     |
| <b>28. RIGHT-OF-USE ASSETS</b>         |                    |                    |
| <b>Cost:</b>                           |                    |                    |
| At 1 January                           | 2,890,663          | 4,640,586          |
| Additions                              | 38,760             | 388,786            |
| Lease reassessment                     | (1,947,731)        | (1,992,738)        |
| Derecognition                          | (1,100,855)        | (145,971)          |
| <b>At 31 December</b>                  | <u>3,776,299</u>   | <u>2,890,663</u>   |
| <b>Accumulated depreciation:</b>       |                    |                    |
| At 1 January                           | (1,569,671)        | (2,229,061)        |
| Charge for the year                    | (1,127,219)        | (1,021,796)        |
| Lease reassessment                     | -                  | 1,827,152          |
| Derecognition                          | (1,100,855)        | (145,971)          |
| <b>At 31 December</b>                  | <u>(1,596,043)</u> | <u>(1,569,679)</u> |
| <b>Net book values: At 31 December</b> | <u>2,180,256</u>   | <u>1,320,984</u>   |

The Bank's leases include the lease of ATM sites, branch premises and residential apartments for expatriates.

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**29. LEASE LIABILITY**

|   | <b>2022</b>             | <b>2021</b>             |
|---|-------------------------|-------------------------|
|   | <b>TZS'000</b>          | <b>TZS'000</b>          |
| At 1 January  | 1,008,674               | 1,882,172               |
| Additions   | 38,760                  | 388,786                 |
| Lease modification                                      | 1,947,731               | (76,809)                |
| Interest expense (disclosed as finance expense)         | 106,423                 | 67,763                  |
| Lease rentals paid                                      |                         |                         |
| Principal rental paid                                   | (1,229,113)             | (1,163,182)             |
| Interest expense paid                                   | (86,269)                | (54,369)                |
| Foreign exchange gain on lease payments                 | 13,862                  | (5,687)                 |
| <b>At 31 December</b>                                   | <b><u>1,800,067</u></b> | <b><u>1,008,674</u></b> |
| Current   | 1,036,503               | 440,872                 |
| Non-current   | 763,564                 | 567,802                 |
|   | <b><u>1,800,067</u></b> | <b><u>1,008,674</u></b> |
| The following is the impact of lease in profit and loss |                         |                         |
| Depreciation of right of use asset                      | 1,127,219               | 1,021,796               |
| Finance cost  | 106,423                 | 67,763                  |
| <b>Total</b>  | <b><u>1,233,642</u></b> | <b><u>1,089,559</u></b> |

**30. CASH AND CASH EQUIVALENTS**

For the purpose of the cash flow statement, cash and cash equivalents comprise the following balances with less than three months maturity from the date of acquisition.

|   |                            |                          |
|---|----------------------------|--------------------------|
| Cash in hand (Note 15)                              | 4,225,877                  | 4,150,496                |
| Clearing account with Bank of Tanzania (Note 15)    | 3,298,305                  | 10,143,514               |
| Balances with other banks (Note 19)                 | 6,498,246                  | 36,032,672               |
| Deposits and current account due to banks (Note 24) | (48,123,290)               | (25,469,200)             |
|   | <b><u>(34,100,862)</u></b> | <b><u>24,857,482</u></b> |

## UNITED BANK FOR AFRICA (TANZANIA) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 31. RELATED-PARTY TRANSACTION AND BALANCES

These are companies which are related to United Bank for Africa (Tanzania) Limited through common shareholding or directorships.

A number of banking transactions are entered into with related parties in the normal course of business. These include loans, deposits and foreign currency transactions.

The related party transactions, outstanding balances at the year end and the related expenses and income for the year are as follows:

##### *(i) Loans and advances to banks*

Loans and advances to banks comprise nostro balances, overdrawn nostro balances, interbank placements and other short-term lending. Outstanding balances as at 31 December 2022 and 2021 are as follows:

|                  | <b>2022</b><br><b>TZS'000</b> | <b>2021</b><br><b>TZS'000</b> |
|------------------|-------------------------------|-------------------------------|
| UBA Plc          | 685,126                       | 448,226                       |
| UBA Kenya Ltd    | 4,097                         | 147,438                       |
| UBA New Year Ltd | 1,356,260                     | 75,646                        |
|                  | <u>2,045,483</u>              | 671,310                       |
| Interest income: |                               |                               |
| UBA Burkina Faso | -                             | 318                           |
| UBA Kenya        | 2,0050                        | 23,886                        |
| UBA Mozambique   | -                             | 22,554                        |
| UBA Sierra Leone | -                             | 35,231                        |
|                  | <u>2,005</u>                  | <u>81,989</u>                 |

The loans and advance to related parties are interest bearing, the weighted average interest rate is 16%, they are repayable within twelve months.

##### *(ii) Deposits from banks*

Deposits from banks comprise nostro balances and other deposits.

##### *(ii) Deposits from banks*

|                    | <b>2022</b><br><b>TZS'000</b> | <b>2021</b><br><b>TZS'000</b> |
|--------------------|-------------------------------|-------------------------------|
| UBA UK             | 387                           | 387                           |
| UBA Kenya          | 120                           | 1,751,977                     |
| UBA Zambia         | <u>132</u>                    | <u>-</u>                      |
|                    | <u>639</u>                    | <u>1,752,364</u>              |
| Interest expense:  |                               |                               |
| UBA Mozambique Ltd | -                             | 1,121                         |
| UBA Congo          | -                             | 4,036                         |
| UBA Ghana          | -                             | 26,096                        |
| UBA Sierra Leone   | <u>-</u>                      | <u>37,059</u>                 |
|                    | <u>-</u>                      | <u>68,312</u>                 |



**UNITED BANK FOR AFRICA (TANZANIA) LIMITED****NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022****31. RELATED-PARTY TRANSACTIONS AND BALANCES (CONTINUED)****(iv) Key management compensation**

Key management personnel are described as those persons having authority and responsibility for planning, directing and controlling the activities of the Bank directly or indirectly.

| <b>Salaries and short-term benefits</b>              | <b>2022</b>      | <b>2021</b>      |
|--|------------------|------------------|
|  | <b>TZS'000</b>   | <b>TZS'000</b>   |
| Salaries and other short-term benefits               | 1,906,622        | 2,023,978        |
| Post-employment benefits – defined contribution plan | 123,490          | 140,170          |
|  | <u>2,030,112</u> | <u>2,164,148</u> |

**Directors' emoluments**

Emoluments of directors in respect of services rendered:

|                       |                |                |
|-----------------------|----------------|----------------|
| Directors' emoluments | <u>537,353</u> | <u>409,334</u> |
|-----------------------|----------------|----------------|

**Loans and advances to key management personnel**

Loans and advances:

|  |                  |                  |
|--|------------------|------------------|
| Loans outstanding at the beginning of the year | 713,789          | 1,142,090        |
| Loans issued during the year                   | 1,120,887        | 397,496          |
| Loan repayments during the year                | <u>(114,876)</u> | <u>(825,797)</u> |
| Loans outstanding at the end of the year       | <u>1,006,011</u> | <u>713,789</u>   |

Loan loss provisions on loan to key management personnel was computed along with other loan provisions however, there is no deterioration of this loan portfolio which have an impact to the bank.

The loans issued to key management personnel during the year of 1,006 million are repayable on monthly basis over a period between four to seven years and carry off-market interest rate of 10% to 15% (2022: 10%/15%). The loans to key management during the year were unsecured except for those issued above seven years under commercial terms or loans which is secured against a legal mortgage. If all staff loans were to be repriced at market interest rate of 15% p.a (2021: 15% p.a), the net impact on profit or loss would have been an increase in profit before tax by TZS 56 million (2021: TZS 56 million).

**vi) Deposits from key management personnel****Deposits**

|   |                 |                    |
|---|-----------------|--------------------|
| Deposits outstanding at the beginning of the year | 33,793          | 41,386             |
| Deposits received during the year                 | 132,332         | 1,888,953          |
| Deposits repaid during the year                   | <u>(14,349)</u> | <u>(1,896,546)</u> |
| Deposits outstanding at the end of the year       | <u>146,680</u>  | <u>33,793</u>      |

The above deposits are unsecured, carry zero interest rates and are repayable on demand.

**UNITED BANK FOR AFRICA (TANZANIA) LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**31. RELATED-PARTY TRANSACTIONS AND BALANCES (CONTINUED)**

*vii) Loans to staff*

|   | <b>2022</b>      | <b>2021</b>        |
|---|------------------|--------------------|
|   | <b>TZS '000</b>  | <b>TZS '000</b>    |
| <b>Loans</b>  |                  |                    |
| Loans outstanding at the beginning of the year        | 3,052,373        | 4,162,591          |
| Loans issued during the year                          | 2,337,746        | 2,612,357          |
| Loans repaid during the year                          | <u>(722,701)</u> | <u>(3,722,575)</u> |
| Loans outstanding at the end of the year              | <u>4,667,417</u> | <u>3,052,373</u>   |
| The loans issued to a preferential rate of 10% to 15% |                  |                    |

**32. HOLDING COMPANY**

The ultimate holding company is United Bank for Africa Plc, a bank incorporated in Nigeria.

**33. COMPARATIVE FIGURES**

Where necessary comparative figures have been adjusted to conform to changes in presentation in the current year.

**34. MATURITY ANALYSIS OF ASSETS AND LIABILITIES**

The table below shows an analysis of assets and liabilities presented according to when they are expected to be recovered or settled. With regard to loans and advances to customers, the Bank uses the same basis of expected repayment behaviour that was used for estimating the EIR. Issued debt reflects the contractual coupon amortisation.

As at 31 December 2022 in TZS million

|  |    | Within 12 months    | After 12 months   | Total              |
|--|----|---------------------|-------------------|--------------------|
| <b>Assets</b>                            |    |                     |                   |                    |
| Cash and balances with Bank of Tanzania  | 15 | 16,707,543          |                   | 16,707,543         |
| Placements and balances with other banks | 19 | 6,498,246           |                   | 6,498,246          |
| Loans and advances to customers          | 20 | 23,907,098          | 43,860,814        | 67,767,912         |
| Investment securities                    | 16 | 40,128,087          | 12,340,809        | 52,468,896         |
| Other assets                             | 17 | 84,646,365          |                   | 84,646,365         |
| Property and equipment                   | 22 |                     | 3,061,346         | 3,061,346          |
| Right-of-use assets                      | 28 |                     | 2,180,256         | 2,180,256          |
| Intangibles                              | 23 |                     | 43,889            | 43,889             |
| <b>Total assets</b>                      |    | <u>171,887,339</u>  | <u>61,487,114</u> | <u>233,374,454</u> |
| <b>Liabilities</b>                       |    |                     |                   |                    |
| Deposits due to banks                    | 24 | 48,123,290          |                   | 48,123,290         |
| Deposits due to customers                | 24 | 150,989,513         |                   | 150,989,513        |
| Other liabilities                        | 25 | 5,652,972           |                   | 5,652,972          |
| Lease liability                          | 29 | 1,036,503           | 763,564           | 1,800,067          |
| Income tax liability                     | 14 | 1,112,434           |                   | 1,112,434          |
| <b>Total liabilities</b>                 |    | <u>206,914,712</u>  | <u>763,564</u>    | <u>207,678,276</u> |
| <b>Net</b>                               |    | <u>(35,027,373)</u> | <u>60,723,550</u> | <u>25,696,178</u>  |

## UNITED BANK FOR AFRICA (TANZANIA) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 35. MATURITY ANALYSIS OF ASSETS AND LIABILITIES

As at 31 December 2021 in TZS million

|  | Within 12 months    | After 12 months   | Total              |
|--|---------------------|-------------------|--------------------|
| <b>Assets</b>                            |                     |                   |                    |
| Cash and balances with Bank of Tanzania  | 19,985,902          |                   | 19,985,902         |
| Placements and balances with other banks | 36,032,672          |                   | 36,032,672         |
| Loans and advances to customers          | 19,169,919          | 52,538,152        | 71,708,071         |
| Investment securities                    | 28,686,615          | (16,036)          | 28,670,579         |
| Other assets                             | 17,577,835          | -                 | 17,568,972         |
| Property and equipment                   | -                   | 2,714,187         | 2,714,187          |
| Right-of-use assets                      | -                   | 1,320,984         | 1,320,984          |
| Intangibles                              | -                   | 9,341             | 9,341              |
| <b>Total assets</b>                      | <b>121,452,943</b>  | <b>56,566,628</b> | <b>178,010,708</b> |
| <b>Liabilities</b>                       |                     |                   |                    |
| Deposits due to banks                    | 25,469,200          | -                 | 25,469,200         |
| Deposits due to customers                | 119,704,155         | -                 | 119,704,155        |
| Other liabilities                        | 7,341,773           | -                 | 7,341,773          |
| Lease liability                          | 440,871             | 567,803           | 1,008,674          |
| Income tax liability                     | 1,680               | -                 | 1,680              |
| <b>Total liabilities</b>                 | <b>152,957,679</b>  | <b>567,803</b>    | <b>153,525,482</b> |
| <b>Net</b>                               | <b>(31,504,736)</b> | <b>55,998,825</b> | <b>24,485,226</b>  |

#### 36. EVENTS AFTER THE REPORTING PERIOD

At the date of signing the financial statements, the Directors are not aware of any other matter or circumstance arising since the end of the financial period, not otherwise dealt with in these financial statements, which significantly affected the financial position of the Company and results of its operations.

#### 37. Representation of the statement of cash flows

The statement of cash flows included in the cash and cash equivalents government securities with maturities exceeding 3 months from the date of acquisition. Comparative information has been aligned to the reflect items with maturities of 3 months or less from the date of acquisition and that are subject to an insignificant risk of changes in value.

|   | As<br>previously<br>presented<br>TZS 000 | Adjustment<br>TZS 000 | As re-<br>represented<br>TZS 000 |
|---|--|-----------------------|----------------------------------|
| <b>Cash flows from investing activities;</b>            |  |                       |                                  |
| Purchase of Investment securities                       | -  | (36,225,058)          | (36,225,058)                     |
| Proceeds from Investment securities                     | -  | 26,475,278            | 26,475,278                       |
| Increase /decrease in investment securities             | (4,295,058)                              | 4,925,058             | -                                |
|   | (4,295,058)                              | (4,824,722)           | (9,749,780)                      |
| <b>Cash and cash equivalents at the end of the year</b> | <b>30,312,204</b>                        | <b>5,454,722</b>      | <b>24,857,482</b>                |